

COURT FILE NUMBER 2301-16371

COURT

COURT OF KING'S BENCH OF ALBERTA

JUDICIAL CENTRE CALGARY

PLAINTIFF CANADIAN WESTERN BANK

DEFENDANTS

WOLVERINE ENERGY AND INFRASTRUCTURE INC., WOLVERINE EQUIPMENT INC., WOLVERINE CONSTRUCTION INC., WOLVERINE MANAGEMENT SERVICES INC., HD NORTHERN EQUIPMENT SALES AND RENTALS INC., HD ENERGY RENTALS LTD., BHW EMPLOYMENT SERVICES INC., FLO-BACK EQUIPMENT INC., LIBERTY ENERGY SERVICES LTD., WESTERN CANADIAN MULCHING LTD. and WOLVERINE GROUP INC.

## AFFIDAVIT OF DAVID TILEY

ADDRESS FOR SERVICE AND CONTACT INFORMATION OF PARTY FILING THIS DOCUMENT

DOCUMENT

STIKEMAN ELLIOTT LLP Barristers & Solicitors 4300 Bankers Hall West 888-3rd Street SW Calgary, AB T2P 5C5 FIAT. Let this Affidavit of David Tiley sworn July 22, 2024 be filed and filed with a filing date of July 22, 2024. Dated at the City of Calgary, in the Province of Alberta, this \_23rd\_ day of July, 2024.

Karen Fellowes, K.C. / Natasha Doelman / Archer Bell Tel: (403) 724-9469 / (403) 781-9196 Fax: (403) 266-9034 Email: KFellowes@stikeman.com / NDoelman@stikeman.com / ABell@stikeman.com File No.: 125561-1205

## AFFIDAVIT OF DAVID TILEY

Sworn on July 22, 2024

I, DAVID TILEY, of the City of Edmonton, Alberta, SWEAR AND SAY THAT:

1. I am the Managing Director and Head of Fundamental Equities, Public Equities, at Alberta Investment Management Corporation ("AIMCo"). I lead an investment team of portfolio managers and research analysts focused on identifying high quality and high conviction investment opportunities across the globe. Specific to equity capital markets, I also lead AIMCo's interaction with strategic partners across geographies and sectors, including potential deal structures, capital solutions alternatives, and cornerstone investments. In this capacity, I engage with investment banks, institutional brokers and investment research providers on a daily basis. Prior to joining

AIMCo in 2013, I was the Head of International Investments for a global value-oriented investment team at a large Canadian institutional asset manager.

- As such, I have personal knowledge of the facts and matters herein deposed to, except where stated to be based on information and belief, in which case I believe such information to be true. I am authorized by AIMCo and to swear this Affidavit.
- 3. The entities in receivership in these proceedings (the "Wolverine Companies") are indebted to AIMCo in the amount of approximately \$14 million on an unsecured basis. AIMCo appears to be the largest unsecured creditor of the Wolverine Companies.
- 4. I first became aware of the insolvency proceedings of the Wolverine Companies when our office was served with an application and order under the CCAA in November of 2023. Shortly after that time, the CCAA proceedings were terminated and FTI Consulting was appointed as Court Appointed Receiver of the Wolverine Companies on the application of Canadian Western Bank.
- 5. Upon learning of the Receivership of the Wolverine Companies, our counsel Karen Fellowes KC of Stikeman Elliott reached out to the Receiver, specifically to express our interest in the realization strategy for the shares of Green Impact Partners ("GIP").
- 6. GIP is a company which is publicly traded on the TSX, and is close to breaking ground on a major sustainable infrastructure project known as the Calgary Future Energy Park (becoming North America's largest carbon negative renewables biofuels facility). The Wolverine Companies hold approximately 25% of the voting shares in GIP, with a book value of this share block (according to the Wolverine Companies books and records) of \$35.9 million.
- 7. In December of 2023, AIMCo and the Receiver (and their counsel) were in communication via emails and a meeting, and AIMCo made it clear to the Receiver that we wished to be involved in the formulation of a sales process for the GIP shares. In an email dated January 2, 2024, Deryck Helkaa on behalf of the Receiver advised as follows:

With respect to the GIP shares, we plan to seek RFP's from various brokers and review the proposals/feedback and likely seek court approval of that process at a later date (after input from stakeholders).

Attached as Exhibit **"A"** to this affidavit is a true copy of the email from Deryck Helkaa along with the remainder of the email string.

8. The GIP shares were not included in the Court-Approved SISP process, and no mention of the GIP shares was made in the Receiver's Second or Third Report. We received no further communication

from the Receiver or their counsel except from being on the service list for recent Court applications (which did not involve the GIP shares).

- 9. On July 16, we received a copy of the Receiver's application and Fourth Report. For the first time, we discovered that the Receiver was not going to launch any sort of sales process for the GIP shares, but instead was simply going to transfer them over to the secured creditor, Fiera.
- 10. AIMCo holds just under 10% of the voting shares of GIP. As such, AIMCo has an interest in the proper valuation of the GIP shares, both as a creditor, and as a shareholder.
- 11. As a shareholder, AIMCo monitors the valuation and trading of this stock closely.
- 12. Brokerages who actively cover this stock include Canaccord Genuity and Haywood. Both of these companies have analyst reports which indicate that this stock is highly undervalued, and its true value is much higher than its current trading price, and could exceed \$11/share. Attached as Exhibit "B" to this affidavit is a true copy of a recent analyst's report from Canaccord Genuity.
- 13. It is my belief that the GIP shares have been very thinly traded over the past 6-8 months, because the market is aware that the GIP shares are in the hands of a Receiver, and are waiting to see what the Receiver will do in order to release them to the market.
- 14. Based on my experience, I believe that best practice for dealing with a block of publicly traded shares is as follows: The Receiver should approach multiple brokers with active research coverage. If the broker(s) have active research coverage of the issuer, that will substantially facilitate an assessment of market depth. The successful broker would then reach out via their institutional, high net worth, and retail networks for prospective interest in the marketed block. Prospective buyers will be aware of the valuation disconnect given the availability of published third-party research. A book build can be marketed and completed in less that a week. Even if only a portion of the GIP stake is successfully sold, it would likely improve daily liquidity (in terms of volume of shares traded) for the unsold portion. This would have general benefit for the market, the creditors (including Fiera, who would see some actual cash come in to reduce their debt) and the existing shareholders.
- 15. On Friday July 19, 2024, I attended a call with representatives from the Receiver and our respective counsel. I asked the Receiver if they had approached brokers who specifically cover the stock, such as Canaccord and Haywood. I was advised that the Receiver had spoken to RBC (and surprisingly BMO, who do not actively cover the company), who advised that a block sale would involve a discount on the share price.

15%

16. I believe that it is the best interest of the creditors of the Wolverine Companies that the Receiver to take the additional time to speak to multiple brokers, consult with affected stakeholders including AIMCo and develop a considered realization strategy, rather than simply handing the shares over to Fiera without a process even being attempted. If the shares can be realized for far more than their current value, there is a chance that unsecured creditors like AIMCo could see some recovery. Under the Receiver's plan to simply hand the shares over to Fiera, there will be no benefit to any other creditors or stakeholders.

## **Remote Commissioning**

17. I am not physically present before the Commissioner for Oaths (the "Commissioner") taking this Affidavit, but I am linked with the Commissioner by video technology and the remote commissioning process has been utilized.

SWORN utilizing video technology this 22 day of July, 2024 Archer Bell Barrister and Solicitor A Notary Public in and for the Province of Alberta

This is **Exhibit "A"** referred to in the Affidavit of David Tiley, sworn utilizing video technology this 22nd day of July, 2024

Archer Bell, A Notary Public in and for Alberta



From:	Helkaa. Dervok
To:	Karen_Fellowes
Cc:	Olver_Dustin; Shierman, Lindsay; kkashuba@torvs.com
Subject:	RE: Wolverine Receivership
Date:	Tuesday, January 2, 2024 6:25:10 PM

Karen, let us know if your clients would be interested in an update on the SISP for Wolverine. We plan to launch a process this week for the operational divisions/assets (not the GIP share) and can walk you and your client through this if interested (its generally a straight forward 2 stage process). We are not seeking court approval for this aspect of the SISP given it is relatively straight forward and the secured lenders are supportive (plus no court time is available for several weeks to pre-approve the SISP). We plan to be back in court in early February which we will update the court on the SISP).

With respect to GIP shares, we plan to seek RFPs from various brokers and will review the proposals / feedback and likely seek court approval of that process at a later date (after input from stakeholders). So not much to update on that aspect other than we continue to evaluate next steps and more to come.

Anyway, let us know if your client would like an update and if they have any availability tomorrow. Thanks

## **Deryck Helkaa**

Senior Managing Director Corporate Finance & Restructuring **FTI Consulting** +1.403.454.6031 D +1.403.681.3195 C <u>Dervck.helkaa@fticonsulting.com</u> 1610, 520 – 5<sup>th</sup> Ave S.W. Calgary, AB T2P 3R7 Canada www.fticonsulting.com

From: Karen Fellowes <KFellowes@stikeman.com> Sent: Thursday, December 14, 2023 5:24 PM To: Helkaa, Deryck <deryck.helkaa@fticonsulting.com> Cc: Olver, Dustin <Dustin.Olver@fticonsulting.com>; Shierman, Lindsay <Lindsay.Shierman@fticonsulting.com>; kkashuba@torys.com Subject: [EXTERNAL] RE: Wolverine Receivership Hi Deryck, my clients can meet on Tuesday afternoon (after 2 pm) or Monday morning. Please let me know a time which works for your team and send a calendar invitation, and I'll forward to the AIMCO folks. Karen Fellowes, KC Direct: 403 724 9469 Calgary 604 631 1468 Vancouver Mobile: 403 831 9488 Email: kfellowes@stikeman.com

From: Karen Fellowes Sent: Thursday, December 14, 2023 11:53 AM

**To:** Helkaa, Deryck <<u>deryck.helkaa@fticonsulting.com</u>> **Cc:** Olver, Dustin <u>Olver@fticonsulting.com</u>>; Shierman, Lindsay

<Lindsav.Shierman@fticonsulting.com>; kkashuba@torvs.com

Subject: RE: Wolverine Receivership

Thanks Deryck, will revert with some times shortly – my clients at AIMCO (Cherry Jiang and David Tiley), will be on the call, so I'm just checking for their availability.

Yours truly, Karen Fellowes, KC Direct: 403 724 9469 Calgary 604 631 1468 Vancouver Mobile: 403 831 9488 Email: kfellowes@stikeman.com

From: Helkaa, Deryck <<u>deryck.helkaa@fticonsulting.com</u>>

Sent: Thursday, December 14, 2023 11:20 AM

To: Karen Fellowes <<u>KFellowes@stikeman.com</u>>

**Cc:** Olver, Dustin <<u>Dustin.Olver@fticonsulting.com></u>; Shierman, Lindsay

<Lindsay.Shierman@fticonsulting.com>; kkashuba@torvs.com

Subject: RE: Wolverine Receivership

Hey Karen, just trying to line up some times that may work – unfortunately we are tied up for most of the rest of today and travelling tomorrow at various times.

How is your timing next Monday or Tuesday? Let us know what works.

## **Deryck Helkaa**

Senior Managing Director

Corporate Finance & Restructuring

## **FTI Consulting**

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1610, 520 – 5<sup>th</sup> Ave S.W. Calgary, AB T2P 3R7 Canada www.fticonsulting.com

From: Karen Fellowes <a href="https://www.karen.com">KFellowes@stikeman.com</a>

Sent: Wednesday, December 13, 2023 6:27 PM

To: Helkaa, Deryck <<u>deryck.helkaa@fticonsulting.com</u>>

Cc: Olver, Dustin <<u>Dustin.Olver@fticonsulting.com</u>; Shierman, Lindsay

<Lindsay.Shierman@fticonsulting.com>; kkashuba@torys.com

Subject: [EXTERNAL] RE: Wolverine Receivership

Hi Deryck and FTI team (and Kyle!) -

I've consulted with my client and AIMCO would like to have a call with the Receiver to discuss the GIP shares and realization strategy. Is there a time that would work before the end of this week? I'm in Court Friday afternoon but otherwise available. Yours truly,

Karen Fellowes, KC Direct: 403 724 9469 Calgary 604 631 1468 Vancouver Mobile: 403 831 9488 Email: kfellowes@stikeman.com

From: Helkaa, Deryck <deryck.helkaa@fticonsulting.com>
Sent: Sunday, December 10, 2023 3:59 PM

To: Karen Fellowes <<u>KFellowes@stikeman.com</u>>

**Cc:** Olver, Dustin <<u>Dustin.Olver@fticonsulting.com</u>>; Shierman, Lindsay <Lindsay.Shierman@fticonsulting.com>; kkashuba@torvs.com

Subject: RE: Wolverine Receivership

Thanks for the note Karen. For your reference Kyle Kashuba is the Receiver's counsel (copied for your reference).

Happy to catch up with you generally on the realization strategy. As you can appreciate we were just appointed Receiver on Friday so are quickly getting up to speed with management to discuss ongoing operations and realization strategy for the various divisions etc. We should be in a better spot as to our strategy in the next day or so.

Yes we are aware of the GIP shares and are also considering that in our recovery strategy. To clarity, is your client looking to acquire the sale or assist in the sale process or just wants to give us their views given their familiarity with GIP? We can discuss but just wasn't clear on that aspect. Anyway, let us know how your timing is this week and we could at least set up a call with you etc.

## DH

## Deryck Helkaa

Senior Managing Director Corporate Finance & Restructuring FTI Consulting +1.403.454.6031 D +1.403.681.3195 C

Deryck.helkaa@fticonsulting.com

1610, 520 – 5<sup>th</sup> Ave S.W. Calgary, AB T2P 3R7 Canada www.fticonsulting.com

From: Karen Fellowes <a href="mailto:KFellowes@stikeman.com">KFellowes@stikeman.com</a> Sent: Friday, December 8, 2023 3:44 PM

To: Helkaa, Deryck <deryck.helkaa@fticonsulting.com>

## Subject: [EXTERNAL] Wolverine Receivership

Hi Deryck, we are counsel for AIMCO. We are late to this party, and I've only been retained in the last few days. I'm not sure who your counsel is, please let me know and I'll be sure to deal with them directly. As you are no doubt aware, my client is owed over \$14 million on an unsecured basis. AIMCO would appreciate a chance to meet with the Receiver to discuss the realization strategy, especially with respect to the Green Impact Partners (GIP) shares. My client has some in-depth knowledge of GIP and specific expertise which may be of assistance to the Receiver and stakeholders.

I understand that Fiera is the first secured creditor with respect to the GIP shares, and CWB's interest is subordinated on these specific assets - but I stand to be corrected on that front, as the exact priority waterfall is not yet clear to me. We'd be happy to work with counsel for Fiera and CWB to assist in developing a realization strategy for these assets, and I will reach out to them as well.

Understanding that you will be very busy in the next short while, could you please suggest some times when you or your team would be available to meet with AIMCO?

Yours truly, Karen Fellowes, KC Direct: 403 724 9469 Calgary 604 631 1468 Vancouver Mobile: 403 831 9488 Email: kfellowes@stikeman.com



#### Stikeman Elliott LLP Barristers & Solicitors

#### 4200 Bankers Hall West, 888 - 3rd Street S.W., Calgary, AB T2P 5C5 Canada

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This is **Exhibit "B"** referred to in the Affidavit of David Tiley, sworn utilizing video technology this 22nd day of July, 2024

Archer Bell, A Notary Public in and for Alberta

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**Canadian Equity Research** 16 May 2024

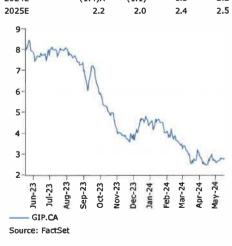
Rating SPECULATIVE BUY	Price Target C\$9.50 unchanged
GIP-TSXV	Price <b>C\$2.78</b>

#### Market Data

52-Week Range (C\$):	2.45 - 8.80
Avg Daily Vol (000s)	3
Avg Daily Vol (M) :	0.02
Market Cap (C\$M) :	59 <b>.5</b>
Shares Out. (M) :	21.3
Dividend /Shr (C\$):	0.00
Dividend Yield (%) :	0.0
Minority Interest (C\$M) :	14
Net Debt (Cash) (C\$M) :	28.1
Enterprise Value (C\$M) :	88.3

FYE Dec	2022A	2023A	2024E	2025E
Sales (C\$M)	213.7	161.2	150.9↓	155.5↓
Previous	: <del>.</del> .	:1 <del>3</del> 1	167.5	172.6
EBITDA Adj (C\$M)	0.9	0.1	1.2↓	9.0↓
Previous	100	35	4.8	10.0
EPS Basic (C\$)	(0.46)	0.06	(0.51)↓	(0.07)↓
Previous	÷	÷	(0.29)	(0.04)
EV/EBITDA (x)	100.8	825.5	76.4	9.8





Priced as of close of business 16 May 2024

Green Impact Partners, Inc. is a clean energy company that engages in the treatment of water and solids as well as the development of renewable natural gas and biofuel projects.

Yuri Zoreda | Associate Analyst | Canaccord Genuity Corp. (Canada) | yzoreda@cgf.com | 1.647.207.3254

# Q1/2024 recap: Reiterates project development timelines and guidance

### Investment Recommendation

Green Impact Partners Inc.

**Estimates Revised** 

Sustainability

We are reiterating our SPEC BUY rating on Green Impact Partners and oneyear target of \$9.50 following Q1/2024 results. The company reported Q1 results earlier today and reiterated the timelines and expectations released on April 29, 2024 together with FY2023 results. GIP continues to work toward achieving full commercial operations of Greengas Colorado, receiving proceeds from Colorado's Investment Tax Credits (ITCs) sale and Amber's deferred consideration, and achieving financial close of its flagship project, Future Energy Park (FEP). GIP trades at 9.8x EV/ EBITDA (2025E) on numbers that do not include contributions from FEP and Iowa vs. peers trading at 6.8x implying, investors are ascribing little value to the >\$1B FEP project, Iowa, and GIP's additional \$2B development pipeline. We continue to see material upside potential in GIP's shares at current levels as it de-risks its biofuels portfolio over the next twelve months.

### GIP delivered Q1/2024 Adjusted EBITDA of (\$1.4M) against our expected \$0.3M and consensus of \$0.1M.

- Revenue of \$33M decreased 13% y/y, coming in behind our \$40M estimate on an 11% reduction in volumes of its recovered hydrocarbon products due to belowaverage sales in March and a 5% y/y decrease in oil prices.
- Gross margin increased to 3.9% from 2.9% a year ago, missing our expected 5.5%. We note Q1/2023 represented an easy comp that featured abnormally high costs. Direct costs in the quarter included \$0.7 million from a disposal well workover that negatively impacted gross margins.
- SG&A came in at \$1.8M vs. our \$2.1M forecast. JV EBITDA was (\$0.9M) on operational costs incurred at the Colorado facility.
- EPS of (\$0.25) came in behind our expected (\$0.12) with a \$0.9M in share-based compensation expense further impacting the bottom line.

### Management continues to work toward achieving financial close of FEP and full commercial operations at Colorado.

- The Colorado JV has one site operating and the second is expected to start selling gas in late May or June 2024. Recall, the project is expected to deliver ~\$4M in EBITDA in 2024 for GIP's 50% interest, compared to its annual run rate of ~\$10M.
- GIP expects to achieve financial close of FEP after June 30. The company incurred \$1.6M in costs to advance this project in Q1, with ~\$4.4M left before FID. Recall, this project is expected to deliver >\$150M in annual EBITDA for GIP's 50% interest and should take three years to achieve run-rate EBITDA once construction begins.
- For Iowa RNG, management will require a long-term offtake agreement that may be delayed under current market conditions before reaching FID. Management incurred \$0.2M in costs to advance Iowa in Q1 with ~\$1.8M left to advance it to FID.

GIP has ~\$8M in available liquidity. The quarter featured (\$2.4M) in FCF, leaving the company with \$28M in net debt. GIP has \$2.0M in cash and \$6.5M available from its \$10M option agreement with board directors to provide liquidity until the closing of the Colorado ITC sale, which is expected to trigger \$16M-\$22M in net proceeds for GIP and that management expects to happen in the coming weeks.

We make model refinements. Our 2024/2025 EBITDA estimates come down to \$1.2M/\$9.0M from \$4.8M/\$10.0M. Our estimates exclude FEP and Iowa.

Our \$9.50 target price is based on a SOTP analysis. We use 5x EV/EBITDA 2025E for Water and Solids Treatment and levered DCFs for GreenGas, Iowa, and FEP.

Canaccord Genuity is the global capital markets group of Canaccord Genuity Group Inc. (CF : TSX) The recommendations and opinions expressed in this research report accurately reflect the research analyst's personal, independent and objective views about any and all the companies and securities that are the subject of this report discussed herein.

For important information, please see the Important Disclosures beginning on page 6 of this document.



## Figure 1: Tearsheet

				Ma	y 16, 2024		
Green Impact Partners Inc. SXV : GIP \$2.78 SPECULATIVE BUY Target: 9.50 Projected return: 242%	Green Impact Partners, Inc. is a clean energy or the development of renewable natural gas and 2021 and is headquartered in Vancouver, BC.						
COMPANY STATISTICS	\$9.10 \$8.10						
Shares outstanding (M): 21.4	\$7.10	2					
Shares fully diluted (M): 21.4	\$6.10 \$5.10	~					
Market capitalization (C\$M): \$59.5	\$4.10 \$3.10	1	m	Jun	m	~ ~	
Enterprise value (C\$M): \$88.3	\$2,10						
52-Week trading range (C\$): \$2.45 - \$8.80	\$1.10 \$0.10						_
verage daily trading volume (3 Month): 16,739	72023 72023 72023 72023 72023 72023 72023 72023 72023 72023 72023 72023 72023 72023	2023 2023 2023 2023 2023 2023	2023 2023 2023 2023	2023 2024 2024 2024	2024 2024 2024 2024	2024 2024 2024 2024	2024 2024 2024 2024
Projected 12 month return: 242%	05/11/2023 05/12/2023 05/22/2023 05/12/2023 05/12/2023 07/14/2023 07/14/2023 08/14/2023 08/14/2023 08/14/2023 08/14/2023 08/02/2023	09/18/ 09/26/ 10/04/ 10/13/ 10/23/	11/08/ 11/26/ 12/04/	12/12/ 12/20/ 01/10/ 01/18/	01/26/ 02/05/ 02/13/ 02/22/	03/11/ 03/11/ 03/27/ 03/27/	04/15/ 04/23/ 05/01/ 05/00/
	Source: FactSet, Canaccord Genuity, Note: Past performance is not in FINANCIAL SUMMARY (DEC)	ndicative of future re 2020A	2021	2022	2023	2024E	20255
BITDA by segment (2024E)	INCOME STATEMENT						
	Revenue (C\$M)						
	Water and Solids Treatment and Recycling	96 0	129	214 0	161 0	151 0	155 C
	Clean Energy Production Greengas Colorado (JV accounted)	0	0	0	0	5	13
	Consolidated revenue (C\$M)	96	129	214	161	156	168
Water and solids	EBITDA (C\$M)	3	4	1	-0	-1	C
treatment and recycling -47%	JV EBITDA (C\$M) Adjusted EBITDA (C\$M)	3	0 4	0	0	2	9
	500 (Of)	-0.24	-0.04	0.40	0.06	-0.51	0.0-
Gean energy	EPS (C\$) Tax Rate	-0.24 0%	86%	-0.46 9%	65%	11%	-0.07 78%
production, 147%	GROWTH ANALYSIS						
	Consolidated revenue (%)	п/а	35%	66%	(25%)	(3%)	8%
	Adjusted EBITDA (%)	n/a	15%	(76%)	(88%)	980%	683%
	EPS (%)	n/a	83%	(1,069%)	113%	(922%)	86%
Summary of GIP's advanced RNG projects							
Cost Expected annual	PROFITABILITY						
Profect (CSmillions) (CSmillions)	EBITDA Margin (%)	3.2%	2.8%	0.4%	(0.1%)	(0.4%)	0.2%
GreenGas \$100 \$22	JV EBITDA Margin (%) ROE (%)	nmf 0.0%	nmf (0.7%)	nmf (7.7%)	nmf 1_1%	32.6% (8.9%)	70.2% (1.3%)
Colorado		0.070	(0.170)	(1.170)		(0.070)	(10%)
Iowa RNG \$100 \$16	FREE CASH FLOW						
	Cash flow from operations (C\$M)	3	3	(0)	7	(0)	1
Future Energy 61 300 6500	Change in Non-Cash WC (C\$M)	7	(3)	(2)	1	(0)	0
Park \$1,200 \$300	Capital Expenditures (C\$M)	(1)	(37)	(53)	(24)	(8)	(3)
	FCF before Dividends (C\$M) FCF per share (fd)	9 1	(38) (2)	(55) (3)	(16) (1)	(9) (0)	(2)
Total \$1,400 \$338	Dividends (C\$M)	0	(2)	0	0	0	0
Note: Figures represent 100%, GIP will own 50% based on agreement with Amber	FCF after Dividends (C\$M)	10	(40)	(58)	(16)	(9)	(2)
		2020A	2021	2022	2023	2024E	2025
	Net Debt to EBITDA Net Debt to Cap		Net cash Net cash	72.73 0.54	-239.99 0.24	-33.17 0.14	89.99 0.18
	VALUATION	2020A	2021	2022	2023	2024E	2025E
OP HOLDERS AMT Held (000s) % OUT	VALUATION					~ ~	0.5
Nolverine Energy & Infrastructure, Inc. 3,010 14.06%	EV/Sales	0.9x	0.7x	0.4x	0.5x	0.6x	
		0.9x 28.4x nmf	0.7x 24.6x nmf	0.4x 100.8x nmf	0.5x 825.5x 44.7x	0.6x 76.4x nmf	9.8) nmi

CEO: Jesse Douglas

https://www.greenipi.com/

236.476.3445





## Figure 2: Q1/2024 actuals versus estimates

	Q1/2	2024A					
C\$ millions. except per share amounts	Actual	CG. Est.	Δ	Q1/2023A	Y/Y	Q4/2023A	Q/Q
Consolidated revenue (incl. JVs)	\$33.3	\$41.3	(19.4%)	\$38.5	(13.4%)	\$37.4	(10.9%)
Revenue as reported	\$33.3	\$40.4	(17.6%)	\$38.5	(13.4%)	\$37.4	(10.9%)
Direct costs	\$32.0	\$38.2	(16.2%)	\$37.4	(14.4%)	\$35.2	(9.0%)
Gross profit	\$1.3	\$2.2	(41.3%)	\$1.1	17.0%	\$2.2	(40.8%)
Gross profit margin	3.9%	5.5%	(158 bps)	2.9%	102 bps	5.9%	(198 bps)
SG&A	\$1.8	\$2.1	(11.7%)	\$1.6	10.2%	\$2.3	(22.5%)
EBITDA	(\$0.5)	\$0.2	nmf	(\$0.5)	nmf	(\$0.1)	nmf
JV EBITDA	(\$0.9)	\$0.1	nmf	(\$0.6)	nmf	(\$0.1)	nmf
Adjusted EBITDA	(\$1.4)	\$0.3	nmf	(\$1.1)	nmf	(\$0.2)	nmf
Adjusted EBITDA margin on consolidated rev.	(4.3%)	0.7%	(494 bps)	(2.8%)	(146 bps)	(0.6%)	(371 bps)
Depreciation & amortization	\$1.5	\$1.3	14.5%	\$1.3	17.7%	\$1.3	15.9%
Other expenses (gains)	\$0.9	\$0.0	nmf	(\$9.3)	nmf	\$1.5	(37.7%)
JV EBIT	(\$1.7)	(\$0.8)	nmf	(\$0.6)	nmf	(\$1.1)	nmf
EBIT	(\$4.6)	(\$1.9)	nmf	\$7.0	nmf	(\$3.9)	nmf
Financing costs	\$0.7	\$0.7	4.3%	\$0.6	13.3%	\$0.7	3.9%
Income tax expense	\$0.1	(\$0.4)	nmf	\$1.9	(95.4%)	\$0.4	(80.6%)
Tax rate	(1.7%)	15.9%	(1,760 bps)	29.7%	(3,138 bps)	(9.7%)	808 bps
JV tax and interest expense	\$0.0	\$0.3	(100.0%)	\$0.0	nmf	\$0.0	nmf
Net income / loss for the period	(\$5.3)	(\$2.5)	nmf	\$4.5	nmf	(\$5.1)	nmf
Basic EPS	(\$0.25)	(\$0.12)	nmf	\$0.22	nmf	(\$0.24)	nmf
Diluted EPS	(\$0.25)	(\$0.12)	nmf	\$0.22	nmf	(\$0.24)	nmf
Basic shares outstanding	21.4	21.4	0.0%	20	5.4%	21.3	0.4%
Diluted shares outstanding ource: Company Reports, Canaccord Genuity estimates	21.4	23.8	(10.1%)	21	3.8%	22.6	(5.2%)



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## Figure 3: Model changes

		2024E			20255	ente da
C\$ millions. except per share	New	Old	Δ	New	Old	۵
Consolidated revenue (incl. JVs)	\$156.2	\$175.2	(10.9%)	\$168.0	\$185.1	(9.2%)
Revenue as reported	\$150.9	\$167.5	(9.9%)	\$155.5	\$172.6	(9.9%)
Direct costs	\$143.7	\$158.9	(9.6%)	\$147.0	\$163.1	(9.9%)
Gross profit	\$7.3	\$8.6	(16.0%)	\$8.5	\$9.4	(10.0%)
Gross profit margin	4.8%	5.2%	(35 bps)	5.5%	5.5%	(0 bps)
SG&A	\$7.8	\$8.1	(3.0%)	\$8.3	\$8.3	0.0%
EBITDA	(\$0.5)	\$0.6	nmf	\$0.3	\$1.2	(78.9%)
JV EBITDA	\$1.7	\$4.2	(59.6%)	\$8.8	\$8.8	0.0%
Adjusted EBITDA	\$1.2	\$4.8	(76.0%)	\$9.0	\$10.0	(9.4%)
Adjusted EBITDA margin on consolidated rev.	0.7%	2.7%	(201 bps)	5.4%	5.4%	(1 bps)
Depreciation & amortization	\$5.4	\$5.2	3.6%	\$5.2	\$5.2	0.0%
Other expenses (gains)	\$0.9	\$0.0	nmf	\$0.0	\$0.0	nmf
IV EBIT	(\$1.8)	\$0.6	nmf	\$5.2	\$5.2	0.0%
EBIŢ	(\$8.6)	(\$4.0)	nmf	\$0.2	\$1.2	(79.4%)
Financing costs	\$2.6	\$2.6	1.7%	\$2.4	\$2.3	3.1%
Income tax expense	(\$1.3)	(\$1.6)	nmf	(\$1.7)	(\$1.5)	nmf
Tax rate	11.3%	25.1%	(1,389 bps)	78.2%	126.6%	(4,843 bps)
JV tax and interest expense	\$1.0	\$1.3	(25.5%)	\$1.1	\$1.1	0.0%
Net income / loss for the period	(\$10.9)	(\$6.3)	nmf	(\$1.6)	(\$0.8)	nmf
Basic EPS	(\$0.51)	(\$0.29)	nmf	(\$0.07)	(\$0.04)	nmf
Diluted EPS	(\$0.51)	(\$0.29)	nmf	(\$0.07)	(\$0.04)	nmf
Basic shares outstanding	21.4	21.4	0.0%	21.4	21.4	0.0%
Diluted shares outstanding urce: Company Reports, Canaccord Genulty estimates	23.2	23.8	(2.5%)	23.8	23.8	0.0%

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#### Figure 4: SOTP valuation and bull and bear scenarios

C\$ millions, except per share amounts Water and Solids Treatment and Recycling - gross	2025	value	Value	Value	Assumptions
profit	8.5	\$42.5	\$42.5	\$42.5	5x 2025E
Corporate expenses	-8.3	-\$41.3	-\$41.3	-\$41.3	5x 2025E
Enterprise Value		\$1.3	\$1.3	\$1.3	
- Net debt - GIP (12/31/2024)		-\$18.1	-\$18.1	-\$18.1	
- Non-controlling interests (12/31/2024)		-\$0.7	-\$0.7	-\$0.7	20% of Aloha Recycling not owned by GIP
= Equity value parentco		-\$17.5	-\$17.5	-\$17.5	
+ 50% Greengas Colorado - Equity		\$59.0	\$59.0	\$59.0	DCF @ 10% discount one year from now, implied 9x EBITDA 2025
+ 50% Iowa RNG - Equity		\$5.9	\$0.0	\$29.0	Base: DCF @12% discount risked @50% probability, implied 6x EBITDA 2026. Bear: No value. Bull: DCF @ 10% discount
+ 50% Future Energy Park - Equity		\$154.0	\$0.0	\$220.0	Base: DCF @ 12% discount risked @35% probability. Bear: No value. Bull: DCF @ 12% discount risked @50% probability
+ Excess cash expected from Amber PV as at 12/31/2024E		\$0.0	\$0.0	\$66.0	Base and Bear: No value. Bull: Discounted value of GIP's expected \$175 million in excess cash from FEP risked @50% probability
= Implied equity value		\$201.4	\$41.5	\$356.5	
Shares outstanding (12/31/2024E)		21.3	21.3	21.3	
= One-year share price target		\$9.50	\$2.00	\$16.50	

Source: Company Reports, Canaccord Genuity estimates

## Figure 5: Comparable company valuation

Company	Currency	Ticker	Last	Rating	Mkt. Cap.	EV	EBITDA Margin	Debt/ EBITDA	Net Cash	EV/EE	ITDA	Yleld	Total Return
		_	16-May-24		Million	Million	LTM	2023E	Million	2024E	2025E	31-	S YTD
Water treatment													
Secure Energy Services Inc.	CAD	SES-CA	\$11.25	12	\$3,115	\$3,238	5.9	0.2×	(\$123)	7.0x	6.7x	3.51	20.37
Select Water Solutions, Inc. Class A	USD	WITR-US	\$9.90		\$1,017	\$1,253	14.1	0.5x	(\$118)	4.8x	3.8x	2.34	32.33
Meen							10.0			5.9x	5.3x	2.92	26.35
Waste management and proces	sing												
GFL Environmental Inc	CAD	GFL-CA	\$43.45		\$15,844	\$25,594	24.5	4.8x	(\$9,539)	11.4x	10.3x	0.18	-4.87
Republic Services, Inc.	USD	RSG-US	\$187.70		\$59,113	\$72,088	29.9	2.9x	(\$12,979)	14.8x	13.8x	1.14	14.14
Waste Connections, Inc.	USD	WCN-US	\$166.67		\$43,004	\$51,008	31.1	3.2x	(\$8,000)	17.7x	16.2x	0.69	12.04
Mean							28.5			14.6x	13.4x	0.67	7.10
RNG Developers													
Aemetis, Inc.	USD	AMTX-US	\$3.91	3	\$174	\$601	-10.7	-19.4x	(\$427)	54.6x	7.5x	0.00	-25.38
Ameresco, Inc. Class A	USD	AMRC·US	\$27.40	BUY	\$941	\$2,490	11.0	9.1x	(\$1,480)	11.1x	9.1x	0.00	-13.48
Clean Energy Fuels Corp.	USD	CLNE-US	\$2.62		\$585	\$700	-1.2	2.2x	(\$109)	9.8x	6.0x	0.00	-31.59
EverGen Infrastructure Corp.	CAD	EVGN-CA	\$2.00	*	\$28	\$54	-34.6	35.3x	(\$24)	9.9x	5.8x	0.00	-20.00
Montauk Renewables, Inc.	USD	MNTK-US	\$4.89		\$703	\$705	32.4	0.1x	(\$3)	9.2x	8.2x	0.00	-45.12
Tidewater Renewables Ltd.	CAD	LCFS-CA	\$7.92	4	\$276	\$588	27.4	6.7x	(\$306)	5.3x	4.2x	0.00	-1.86
Mezn							4.1			16.7x	6.8x	0.00	-22.91
Green Impact Partners Inc	CAD	GIP-CA	\$2.78	SPEC BUY	\$59	\$88	0.0	262.9x	(\$28)	76.4x	9.8x	0.00	-36.96



# Appendix: Important Disclosures

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## **Investment Recommendation**

Date and time of first dissemination: May 16, 2024, 17:20 ET Date and time of production: May 16, 2024, 17:20 ET

Target Price / Valuation Methodology:

Green Impact Partners Inc. - GIP

Our price target of \$9.50 is based on a SOTP analysis. We use 5x EV/EBITDA 2025E for the Water and Solids Treatment segment, and levered DCFs for GreenGas and FEP.

## Risks to achieving Target Price / Valuation:

Green Impact Partners Inc. - GIP

## Green Impact Partners faces risks to its operations that include the following:

### **Reliance on permits and authorizations**

The development and operation of water treatment and recycling and waste management facilities and clean energy projects may require the company and/or its customers to obtain regulatory permits, authorizations, or other approvals. There is no assurance that regulatory authorities will provide such approvals, which could adversely affect the business, financial condition and results of the company's operations.

## **Development and Operating Costs**

The company's financial outlook and performance is significantly affected by the cost of developing, sustaining, and operating clean energy projects and facilities. Development and operating costs are affected by a number of factors including, but not limited to: development, adoption and success of new technologies; inflationary price pressure; changes in regulatory compliance costs; failure to maintain quality construction and manufacturing standards; access to feedstock; and supply chain disruptions, including access to skilled labour.

## General economic conditions, business environment and other risks

Adverse changes in general economic and market conditions could negatively impact demand for clean energy projects and RNG, revenue, operating costs, results of financing efforts, timing and extent of capital expenditures, credit risk and counterparty risk. Challenging market conditions and the health of the economy as a whole may have a material adverse effect on the company's results of operations, financial condition and prospects.

## **Limited history**

GIP was established through the acquisition by Wolverine of the water treatment and recycling and waste facilities in February 2019, which management has developed to shift to achieving clean energy objectives, including the decision to expand the business to include the development of clean energy projects. Because the company lacks a significant operating history, especially as it relates to the development of clean energy projects, prospective investors have a limited basis upon which to evaluate the company's ability to achieve its principal business objective of developing clean energy projects.

## Ability to develop and operate clean energy projects.

GIP's focus on the clean energy sector exposes it to risks related to the supply of and demand for clean energy, government incentives, the cost of capital expenditures, government regulation, world and regional events and economic conditions, and the acceptance of alternative power sources.

## Competition

There are several other companies operating in each of the water treatment, recycling, waste, renewable energy and waste-toenergy markets. These include service or equipment providers, consultants, managers, or investors. The company may not have

Sustainability 6



the resources to compete with existing competitors or with any new competitors, some of which have significantly larger personnel, financial and managerial resources than GIP.

## Potential reduction in demand for clean energy

The success of developing clean energy projects, largely depends upon the increased use and widespread adoption and demand of clean energy, including in particular RNG. The timeline for when such widespread adoption will take place is uncertain and may necessitate the company to markedly change its business plans and financial projections. Many factors will influence the widespread adoption of renewable energy and demand for renewable energy projects, including cost-effectiveness of clean energy technologies as compared with conventional and competitive technologies; performance and reliability of clean energy products as compared with conventional and non-renewable products; fluctuations in economic and market conditions that impact the viability of conventional and competitive alternative energy sources; increases or decreases in the prices of feedstock and energy products, such as natural gas; and availability or effectiveness of government subsidies and incentives.

## Compliance with environmental legislation

Environmental legislation imposes, among other things, restrictions, liabilities and obligations in connection with the generation, handling, storage, transportation, treatment and disposal of hazardous substances and waste and in connection with spills, releases and emissions of various substances and gases to the environment. In addition, certain types of operations, including biogas installation projects, may require the submission and approval of environmental impact assessments. Compliance with environmental legislation can require significant expenditures and failure to comply with environmental legislation may result in the imposition of fines and penalties and liability for cleanup costs and damages.

## **Regulatory risks**

Clean energy projects are subject to evolving regulatory requirements. Changes in regulatory requirements may require GIP to incur substantial costs associated with compliance or alter certain aspects of its business plan or may adversely affect government incentives associated with using clean energy and developing clean energy projects. The business may suffer if environmental policies change and no longer encourage the development and growth of renewable based technologies.

## **Management of growth**

In order to manage growth and changes in strategy effectively, the company must: (1) maintain adequate systems to meet customer demand; (2) expand sales and marketing, distribution capabilities, engineering and administrative functions; (3) expand the skills and capabilities of its current management team; and (4) attract and retain qualified employees. While it intends to focus on managing its costs and expenses over the long term, the company expects to invest to support its growth and may have additional unexpected costs. It may not be able to expand quickly enough to exploit potential market opportunities.

### **Relationships with suppliers and offtakers**

GIP must negotiate feedstock supply agreements with organic material suppliers (i.e., dairy manure, forestry products) and enter into offtake agreements with utilities, clean energy traders, customers to support clean energy projects under development. A supplier may fail to supply materials or components that meet the company's requirements or to supply any at all. If GIP is not able to resolve these issues or obtain substitute sources for these materials in a timely manner or on terms acceptable to it, the company's ability to produce clean energy may be harmed, which could have a material adverse effect on its business and financial results.

## Failure to secure additional financing

There can be no assurance that the company will be able to raise the additional funding that it needs to carry out its business objectives. The development the company's clean energy projects depends upon its ability to generate cash flow from operations, prevailing market conditions for clean energy projects and RNG pricing, its business performance and its ability to obtain financing through debt financing, equity financing or other means. If additional financing is raised by the issuance of shares from treasury, shareholders may suffer additional dilution.

### Contract bidding success and renewal of existing contracts

GIP's business depends on the ability to successfully bid on new contracts and renew existing contracts with customers. Contract proposals and negotiations are complex and could involve a lengthy bidding and selection process, which are affected by a number of factors. If negative market conditions arise, or if there is a failure to secure adequate financial arrangements or the required governmental approval, the company may not be able to pursue projects which could adversely reduce or eliminate profitability.

### Foreign currency risk

Some of the company's current operations and related assets are located in the U.S. Risks of foreign operations include, but are not necessarily limited to, changes of laws affecting foreign ownership, government participation, taxation, royalties, duties, rates of exchange, inflation, repatriation of earnings, social unrest or civil war, acts of terrorism, extortion or armed conflict and uncertain political and economic conditions resulting in unfavourable government actions such as unfavourable legislation or regulation.

## **Operating risks and insurance**

GIP's business is subject to risks associated with ownership and operation of facilities, such as, equipment defects, malfunctions, failures, explosions, fires, damage or loss from inclement weather, accidents, spills, the handling, blending and transportation of dangerous goods, and natural disasters. These risks and hazards could expose the company to substantial liability for personal injury, loss of life, business interruption, property damage or destruction, pollution, and other environmental damages.

Sustainability

Sustainability 8



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### Global Stock Ratings (as of 05/16/24)

Rating	Coverag	e Universe	IB Clients
	#	%	9/0
Buy	618	66.74%	22.65%
Hold	137	14.79%	10.22%
Sell	12	1,30%	8.33%
Speculative Buy	151	16.31%	47.02%
	926*	100.0%	

\*Total includes stocks that are Under Review

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**NOT RATED:** Canaccord Genuity does not provide research coverage of the relevant issuer.

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\*As of January 1, 2024, the Ratings History Chart will reflect the new Canaccord Genuity Ratings System as defined above. **Risk Qualifier** 

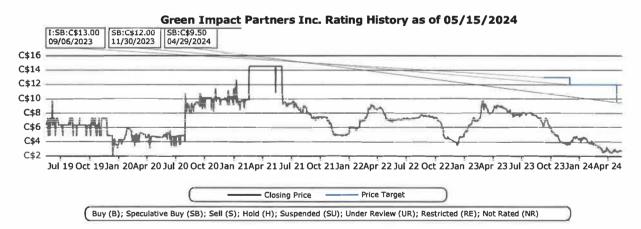
SPECULATIVE: The stock bears significantly above-average risk and volatility. Investments in the stock may result in material loss.

12-Month Recommendation History (as of date same as the Global Stock Ratings table)

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amability 9



tainability 10

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COURT FILE NUMBER 2301-16371

Clerk's stamp

COURT COURT OF KING'S BENCH OF ALBERTA

JUDICIAL CENTRE CALGARY

PLAINTIFF CANADIAN WESTERN BANK

DEFENDANTS WOLVERINE ENERGY AND INFRASTRUCTURE INC., WOLVERINE EQUIPMENT INC., WOLVERINE CONSTRUCTION INC., WOLVERINE MANAGEMENT SERVICES INC., HD NORTHERN EQUIPMENT SALES AND RENTALS INC., HD ENERGY RENTALS LTD., BHW EMPLOYMENT SERVICES INC., FLO-BACK EQUIPMENT INC., LIBERTY ENERGY SERVICES LTD., WESTERN CANADIAN MULCHING LTD. and WOLVERINE GROUP INC.

## DOCUMENT AFFIDAVIT OF DAVID TILEY

ADDRESS FOR SERVICESTIKEMAN ELLIOTT LLPAND CONTACTBarristers & SolicitorsINFORMATION OF4300 Bankers Hall WestPARTY FILING THIS888-3rd Street SWDOCUMENTCalgary, AB T2P 5C5

Karen Fellowes, K.C. / Natasha Doelman / Archer Bell Tel: (403) 724-9469 / (403) 781-9196 Fax: (403) 266-9034 Email: <u>KFellowes@stikeman.com</u> / <u>NDoelman@stikeman.com</u> / <u>ABell@stikeman.com</u> File No.: 125561-1205

## AFFIDAVIT OF DAVID TILEY

Sworn on July 22, 2024

I, DAVID TILEY, of the City of Edmonton, Alberta, SWEAR AND SAY THAT:

1. I am the Managing Director and Head of Fundamental Equities, Public Equities, at Alberta Investment Management Corporation ("AIMCo"). I lead an investment team of portfolio managers and research analysts focused on identifying high quality and high conviction investment opportunities across the globe. Specific to equity capital markets, I also lead AIMCo's interaction with strategic partners across geographies and sectors, including potential deal structures, capital solutions alternatives, and cornerstone investments. In this capacity, I engage with investment banks, institutional brokers and investment research providers on a daily basis. Prior to joining

NB

AIMCo in 2013, I was the Head of International Investments for a global value-oriented investment team at a large Canadian institutional asset manager.

- As such, I have personal knowledge of the facts and matters herein deposed to, except where stated to be based on information and belief, in which case I believe such information to be true. I am authorized by AIMCo and to swear this Affidavit.
- 3. The entities in receivership in these proceedings (the "Wolverine Companies") are indebted to AIMCo in the amount of approximately \$14 million on an unsecured basis. AIMCo appears to be the largest unsecured creditor of the Wolverine Companies.
- 4. I first became aware of the insolvency proceedings of the Wolverine Companies when our office was served with an application and order under the CCAA in November of 2023. Shortly after that time, the CCAA proceedings were terminated and FTI Consulting was appointed as Court Appointed Receiver of the Wolverine Companies on the application of Canadian Western Bank.
- Upon learning of the Receivership of the Wolverine Companies, our counsel Karen Fellowes KC of Stikeman Elliott reached out to the Receiver, specifically to express our interest in the realization strategy for the shares of Green Impact Partners ("GIP").
- 6. GIP is a company which is publicly traded on the TSX, and is close to breaking ground on a major sustainable infrastructure project known as the Calgary Future Energy Park (becoming North America's largest carbon negative renewables biofuels facility). The Wolverine Companies hold approximately 25% of the voting shares in GIP, with a book value of this share block (according to the Wolverine Companies books and records) of \$35.9 million.
- 7. In December of 2023, AIMCo and the Receiver (and their counsel) were in communication via emails and a meeting, and AIMCo made it clear to the Receiver that we wished to be involved in the formulation of a sales process for the GIP shares. In an email dated January 2, 2024, Deryck Helkaa on behalf of the Receiver advised as follows:

With respect to the GIP shares, we plan to seek RFP's from various brokers and review the proposals/feedback and likely seek court approval of that process at a later date (after input from stakeholders).

Attached as Exhibit "A" to this affidavit is a true copy of the email from Deryck Helkaa along with the remainder of the email string.

 The GIP shares were not included in the Court-Approved SISP process, and no mention of the GIP shares was made in the Receiver's Second or Third Report. We received no further communication

from the Receiver or their counsel except from being on the service list for recent Court applications (which did not involve the GIP shares).

- 9. On July 16, we received a copy of the Receiver's application and Fourth Report. For the first time, we discovered that the Receiver was not going to launch any sort of sales process for the GIP shares, but instead was simply going to transfer them over to the secured creditor, Fiera.
- 10. AIMCo holds just under 10% of the voting shares of GIP. As such, AIMCo has an interest in the proper valuation of the GIP shares, both as a creditor, and as a shareholder.
- 11. As a shareholder, AIMCo monitors the valuation and trading of this stock closely.
- 12. Brokerages who actively cover this stock include Canaccord Genuity and Haywood. Both of these companies have analyst reports which indicate that this stock is highly undervalued, and its true value is much higher than its current trading price, and could exceed \$11/share. Attached as Exhibit "B" to this affidavit is a true copy of a recent analyst's report from Canaccord Genuity.
- 13. It is my belief that the GIP shares have been very thinly traded over the past 6-8 months, because the market is aware that the GIP shares are in the hands of a Receiver, and are waiting to see what the Receiver will do in order to release them to the market.
- 14. Based on my experience, I believe that best practice for dealing with a block of publicly traded shares is as follows: The Receiver should approach multiple brokers with active research coverage. If the broker(s) have active research coverage of the issuer, that will substantially facilitate an assessment of market depth. The successful broker would then reach out via their institutional, high net worth, and retail networks for prospective interest in the marketed block. Prospective buyers will be aware of the valuation disconnect given the availability of published third-party research. A book build can be marketed and completed in less that a week. Even if only a portion of the GIP stake is successfully sold, it would likely improve daily liquidity (in terms of volume of shares traded) for the unsold portion. This would have general benefit for the market, the creditors (including Fiera, who would see some actual cash come in to reduce their debt) and the existing shareholders.
- 15. On Friday July 19, 2024, I attended a call with representatives from the Receiver and our respective counsel. I asked the Receiver if they had approached brokers who specifically cover the stock, such as Canaccord and Haywood. I was advised that the Receiver had spoken to RBC (and surprisingly BMO, who do not actively cover the company), who advised that a block sale would involve a discount on the share price.

16. I believe that it is the best interest of the creditors of the Wolverine Companies that the Receiver to take the additional time to speak to multiple brokers, consult with affected stakeholders including AIMCo and develop a considered realization strategy, rather than simply handing the shares over to Fiera without a process even being attempted. If the shares can be realized for far more than their current value, there is a chance that unsecured creditors like AIMCo could see some recovery. Under the Receiver's plan to simply hand the shares over to Fiera, there will be no benefit to any other creditors or stakeholders.

## Remote Commissioning

17. I am not physically present before the Commissioner for Oaths (the "Commissioner") taking this Affidavit, but I am linked with the Commissioner by video technology and the remote commissioning process has been utilized.

SWORN utilizing video technology this 22 day of July, 2024

Archer Bell Barrister and Solicitor A Notary Public in and for the Province of Alberta Archer Bell Barrister & Solicitor DAVID TILEY

This is **Exhibit "A"** referred to in the Affidavit of David Tiley, sworn utilizing video technology this 22nd

day of July, 2024

Archer Bell, A Notary Public in and for Alberta Archer Bell Barrister & Solicitor

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From:	Helkaa, Deryck
To:	Karen Fellowes
Cc:	Olver, Dustin; Shierman, Lindsay; kkashuba@torys.com
Subject:	RE: Wolverine Receivership
Date:	Tuesday, January 2, 2024 6:25:10 PM

Karen, let us know if your clients would be interested in an update on the SISP for Wolverine. We plan to launch a process this week for the operational divisions/assets (not the GIP share) and can walk you and your client through this if interested (its generally a straight forward 2 stage process). We are not seeking court approval for this aspect of the SISP given it is relatively straight forward and the secured lenders are supportive (plus no court time is available for several weeks to pre-approve the SISP). We plan to be back in court in early February which we will update the court on the SISP).

With respect to GIP shares, we plan to seek RFPs from various brokers and will review the proposals / feedback and likely seek court approval of that process at a later date (after input from stakeholders). So not much to update on that aspect other than we continue to evaluate next steps and more to come.

Anyway, let us know if your client would like an update and if they have any availability tomorrow. Thanks

## Deryck Helkaa

Senior Managing Director Corporate Finance & Restructuring FTI Consulting +1.403.454.6031 D

+1.403.681.3195 C Dervck.helkaa@fticonsulting.com

1610, 520 – 5<sup>th</sup> Ave S.W. Calgary, AB T2P 3R7 Canada <u>www.fticonsulting.com</u>

From: Karen Fellowes <KFellowes@stikeman.com>
Sent: Thursday, December 14, 2023 5:24 PM
To: Helkaa, Deryck <deryck.helkaa@fticonsulting.com>
Cc: Olver, Dustin <Dustin.Olver@fticonsulting.com>; Shierman, Lindsay
<Lindsay.Shierman@fticonsulting.com>; kkashuba@torys.com

Subject: [EXTERNAL] RE: Wolverine Receivership

Hi Deryck, my clients can meet on Tuesday afternoon (after 2 pm) or Monday morning. Please let me know a time which works for your team and send a calendar invitation, and I'll forward to the AIMCO folks.

Karen Fellowes, KC Direct: 403 724 9469 Calgary 604 631 1468 Vancouver Mobile: 403 831 9488 Email: <u>kfellowes@stikeman.com</u>

From: Karen Fellowes Sent: Thursday, December 14, 2023 11:53 AM

To: Helkaa, Deryck <a href="mailto:selface-complete:Helkaa@fticonsulting.com">deryck.helkaa@fticonsulting.com</a>

Cc: Olver, Dustin <<u>Dustin.Olver@fticonsulting.com></u>; Shierman, Lindsay

<Lindsay.Shierman@fticonsulting.com>; kkashuba@torys.com

Subject: RE: Wolverine Receivership

Thanks Deryck, will revert with some times shortly – my clients at AIMCO (Cherry Jiang and David Tiley), will be on the call, so I'm just checking for their availability.

Yours truly, Karen Fellowes, KC Direct: 403 724 9469 Calgary 604 631 1468 Vancouver Mobile: 403 831 9488 Email: <u>kfellowes@stikeman.com</u>

From: Helkaa, Deryck <deryck.helkaa@fticonsulting.com>

Sent: Thursday, December 14, 2023 11:20 AM

To: Karen Fellowes <<u>KFellowes@stikeman.com</u>>

**Cc:** Olver, Dustin <<u>Dustin.Olver@fticonsulting.com>;</u> Shierman, Lindsay

<Lindsay.Shierman@fticonsulting.com>; kkashuba@torys.com

Subject: RE: Wolverine Receivership

Hey Karen, just trying to line up some times that may work – unfortunately we are tied up for most of the rest of today and travelling tomorrow at various times.

How is your timing next Monday or Tuesday? Let us know what works.

## Deryck Helkaa

Senior Managing Director

Corporate Finance & Restructuring

## FTI Consulting

+1.403.454.6031 D +1.403.681.3195 C Dervck.helkaa@fticonsulting.com

1610, 520 – 5<sup>th</sup> Ave S.W. Calgary, AB T2P 3R7 Canada www.fticonsulting.com

From: Karen Fellowes <a href="https://www.karen.com">KFellowes@stikeman.com</a>>

Sent: Wednesday, December 13, 2023 6:27 PM

To: Helkaa, Deryck <a href="mailto:</a></a> <a href="mailto:selfa:com"></a>

Cc: Olver, Dustin <<u>Dustin.Olver@fticonsulting.com></u>; Shierman, Lindsay

<Lindsay.Shierman@fticonsulting.com>; kkashuba@torvs.com

Subject: [EXTERNAL] RE: Wolverine Receivership

Hi Deryck and FTI team (and Kyle!) -

I've consulted with my client and AIMCO would like to have a call with the Receiver to discuss the GIP shares and realization strategy. Is there a time that would work before the end of this week? I'm in Court Friday afternoon but otherwise available.

Yours truly,

Karen Fellowes, KC Direct: 403 724 9469 Calgary 604 631 1468 Vancouver Mobile: 403 831 9488 Email: kfellowes@stikeman.com

From: Helkaa, Deryck <<u>deryck.helkaa@fticonsulting.com</u>> Sent: Sunday, December 10, 2023 3:59 PM

XR

To: Karen Fellowes <</ r>
KFellowes@stikeman.com>

**Cc:** Olver, Dustin <<u>Dustin.Olver@fticonsulting.com></u>; Shierman, Lindsay

<Lindsay.Shierman@fticonsulting.com>; kkashuba@torys.com

Subject: RE: Wolverine Receivership

Thanks for the note Karen. For your reference Kyle Kashuba is the Receiver's counsel (copied for your reference).

Happy to catch up with you generally on the realization strategy. As you can appreciate we were just appointed Receiver on Friday so are quickly getting up to speed with management to discuss ongoing operations and realization strategy for the various divisions etc. We should be in a better spot as to our strategy in the next day or so.

Yes we are aware of the GIP shares and are also considering that in our recovery strategy.

To clarity, is your client looking to acquire the sale or assist in the sale process or just wants to give us their views given their familiarity with GIP? We can discuss but just wasn't clear on that aspect. Anyway, let us know how your timing is this week and we could at least set up a call with you etc.

## DH

## Deryck Helkaa

Senior Managing Director Corporate Finance & Restructuring **FTI Consulting** +1.403.454.6031 D +1.403.681.3195 C

Deryck.helkaa@fticonsulting.com

1610, 520 – 5<sup>th</sup> Ave S.W. Calgary, AB T2P 3R7 Canada www.fticonsulting.com

From: Karen Fellowes <KFellowes@stikeman.com>

Sent: Friday, December 8, 2023 3:44 PM

To: Helkaa, Deryck <a href="mailto:selfactual-weight: selfactual-weight: botto: selfactual-weight: selfactua

Subject: [EXTERNAL] Wolverine Receivership

Hi Deryck, we are counsel for AIMCO. We are late to this party, and I've only been retained in the last few days. I'm not sure who your counsel is, please let me know and I'll be sure to deal with them directly. As you are no doubt aware, my client is owed over \$14 million on an unsecured basis. AIMCO would appreciate a chance to meet with the Receiver to discuss the realization strategy, especially with respect to the Green Impact Partners (GIP) shares. My client has some in-depth knowledge of GIP and specific expertise which may be of assistance to the Receiver and stakeholders.

I understand that Fiera is the first secured creditor with respect to the GIP shares, and CWB's interest is subordinated on these specific assets - but I stand to be corrected on that front, as the exact priority waterfall is not yet clear to me. We'd be happy to work with counsel for Fiera and CWB to assist in developing a realization strategy for these assets, and I will reach out to them as well.

Understanding that you will be very busy in the next short while, could you please suggest some times when you or your team would be available to meet with AIMCO?

Yours truly, Karen Fellowes, KC Direct: 403 724 9469 Calgary 604 631 1468 Vancouver Mobile: 403 831 9488 Email: <u>kfellowes@stikeman.com</u>



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JB.

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This is **Exhibit "B"** referred to in the Affidavit of David Tiley, sworn utilizing video technology this 22nd day of July 2024

Archer Bell, A Notary Public in and for Alberta

Archer Sell Barrister & Solicitor

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Canaccord Genuity

#### **Canadian Equity Research** 16 May 2024

Rating	Price Target
SPECULATIVE BUY	C\$9.50
unchanged	unchanged
GIP-TSXV	Price <b>C\$2.78</b>

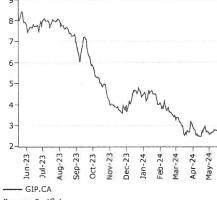
#### Market Data

52-Week Range (C\$)	2.45 - 8.80
Avg Daily Vol (000s)	3
Avg Daily Vol (M)	0.02
Market Cap (C\$M) :	59.5
Shares Out. (M) :	21.3
Dividend /Shr (C\$) :	0.00
Dividend Yield (%) :	0.0
Minority Interest (C\$M):	14
Net Debt (Cash) (C\$M) :	28.1
Enterprise Value (C\$M) :	88.3

FYE Dec	2022A	2023A	2024E	2025E
Sales (C\$M)	213.7	161.2	150.9↓	155.5↓
Previous	1		167.5	172.6
EBITDA Adj (C\$M)	0.9	0.1	1.2↓	9.0↓
Previous	2	(*)	4.8	10.0
EPS Basic (C\$)	(0.46)	0.06	(0.51)↓	(0.07)↓
Previous			(0.29)	(0.04)
EV/EBITDA (x)	100.8	825.5	76.4	9.8

Quarterly EBITDA Adj	Q1	Q2	Q3	Q4

2022A	1.2	(0.7)	(0.2)	0.6
2023A	(1.1)	0.2	1.1	(0.2)
2024E	(1.4)A	(1.1)	1.5	2.2
2025E	2.2	2.0	2,4	2.5



#### Source: FactSet

Priced as of close of business 16 May 2024

Green Impact Partners, Inc. is a clean energy company that engages in the treatment of water and solids as well as the development of renewable natural gas and biofuel projects.

Yuri Zoreda | Associate Analyst | Canaccord Genuity Corp. (Canada) | yzoreda@cgf.com | 1.647.207.3254

# Q1/2024 recap: Reiterates project development timelines and guidance

### Investment Recommendation

Green Impact Partners Inc.

**Estimates Revised** 

Sustainability

We are reiterating our SPEC BUY rating on Green Impact Partners and oneyear target of \$9.50 following Q1/2024 results. The company reported Q1 results earlier today and reiterated the timelines and expectations released on April 29, 2024 together with FY2023 results. GIP continues to work toward achieving full commercial operations of Greengas Colorado, receiving proceeds from Colorado's Investment Tax Credits (ITCs) sale and Amber's deferred consideration, and achieving financial close of its flagship project, Future Energy Park (FEP). GIP trades at 9.8x EV/ EBITDA (2025E) on numbers that do not include contributions from FEP and Iowa vs. peers trading at 6.8x implying, investors are ascribing little value to the >\$1B FEP project, Iowa, and GIP's additional \$2B development pipeline. We continue to see material upside potential in GIP's shares at current levels as it de-risks its biofuels portfolio over the next twelve months.

### GIP delivered Q1/2024 Adjusted EBITDA of (\$1.4M) against our expected \$0.3M and consensus of \$0.1M.

- Revenue of \$33M decreased 13% y/y, coming in behind our \$40M estimate on an 11% reduction in volumes of its recovered hydrocarbon products due to belowaverage sales in March and a 5% y/y decrease in oil prices.
- Gross margin increased to 3.9% from 2.9% a year ago, missing our expected 5.5%. We note Q1/2023 represented an easy comp that featured abnormally high costs. Direct costs in the quarter included \$0.7 million from a disposal well workover that negatively impacted gross margins.
- SG&A came in at \$1.8M vs. our \$2.1M forecast. JV EBITDA was (\$0,9M) on operational costs incurred at the Colorado facility.
- EPS of (\$0.25) came in behind our expected (\$0.12) with a \$0.9M in share-based compensation expense further impacting the bottom line.

### Management continues to work toward achieving financial close of FEP and full commercial operations at Colorado.

- The Colorado JV has one site operating and the second is expected to start selling gas in late May or June 2024. Recall, the project is expected to deliver ~\$4M in EBITDA in 2024 for GIP's 50% interest, compared to its annual run rate of ~\$10M.
- GIP expects to achieve financial close of FEP after June 30. The company incurred \$1.6M in costs to advance this project in Q1, with ~\$4.4M left before FID. Recall, this project is expected to deliver >\$150M in annual EBITDA for GIP's 50% interest and should take three years to achieve run-rate EBITDA once construction begins.
- For Iowa RNG, management will require a long-term offtake agreement that may be delayed under current market conditions before reaching FID. Management incurred 0.2M in costs to advance Iowa in Q1 with ~1.8M left to advance it to FID,

GIP has ~\$8M in available liquidity. The quarter featured (\$2.4M) in FCF, leaving the company with \$28M in net debt. GIP has \$2.0M in cash and \$6.5M available from its \$10M option agreement with board directors to provide liquidity until the closing of the Colorado ITC sale, which is expected to trigger \$16M-\$22M in net proceeds for GIP and that management expects to happen in the coming weeks.

We make model refinements. Our 2024/2025 EBITDA estimates come down to \$1.2M/\$9.0M from \$4.8M/\$10.0M. Our estimates exclude FEP and Iowa.

Our \$9.50 target price is based on a SOTP analysis. We use 5x EV/EBITDA 2025E for Water and Solids Treatment and levered DCFs for GreenGas, Iowa, and FEP.

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For important information, please see the Important Disclosures beginning on page 6 of this document



## Figure 1: Tearsheet

Average daily trading volume (3 Month): 16,739 Projected 12-month return: 242% Source FactSet Canaccord Genuity Note Past performance is not in FINANCIAL SUMMARY (DEC)	0 4) / 18/2023 0 4) / 19/2023 10/27/2023 10/27/2023 10/27/2023	2002/90/11 2002/90/11 2002/90/11		t public by wa	ay of RTO on	1 May 21,
20MPARY STATISTICS         Shares outstanding (M):         Shares outstanding (M):         Shares fully diluted (M):      <	ndicat ve of future re 2020A 96 0 0	esults		01/13/2024 01/26/2024 02/05/2024 02/13/2024 02/13/2024	03/01/2024 03/11/2024 03/12/2024 03/22/2024 04/05/2024	04/15/2024 04/23/2024 05/01/2024 05/09/2024
Shares outstanding (M):       21.4       \$4.0         Shares fully diuted (M):       21.4       \$5.0         Shares fully diuted (M):       21.4       \$5.0         Market capitalization (C\$M):       \$59.5       \$4.10         Size was trading range (C\$):       \$2.45 - \$8.80       \$2.10         Size was trading volume (3 Month):       16,739       \$0.10         Projected 12-month return:       242%       \$50.0         SBITDA by segment (2024E)       FINANCIAL SUMMARY (DEC)         Water and solids treatment and recycling Clean Energy Production       Greengas Colorado (JV accounted)         Consolidated revenue (C\$M)       Water and solids treatment and recycling Clean Energy Production         BitDA (C\$M)       Water and solids treatment and recycling Clean Energy Production         Water and solids treatment and recycling Clean Energy Production       Greengas Colorado (JV accounted)         Consolidated revenue (C\$M)       JY EBITDA (C\$M)	ndicat ve of future re 2020A 96 0 0	esults		01/18/2024 01/26/2024 02/05/2024 02/13/2024 02/22/2024	03/01/2024 03/11/2024 03/12/2024 03/27/2024 04/05/2024	04/15/2024 04/23/2024 05/01/2024 05/09/2024
Shares fully diluted (M):       21.4       \$6.00         Shares fully diluted (M):       21.4       \$5.10         Market capitalization (C\$M):       \$59.5       \$4.10         Size study diluted (M):       \$58.8       \$2.10         Size study diluted (M):       \$2.45 - \$8.80       \$0.10         Verage daily trading volume (3 Month):       \$2.42%       \$0.10         Source FactSet Canaccord Genuity Note. Past performance is not in       \$10.0         SeliTDA by segment (2024E)       FINANCIAL SUMMARY (DEC)         Water and Solids Treatment and Recycling       Clean Energy Production         Greengas Colorado (JV accounted)       Consolidated revenue (C\$M)         Water and solids treatment and recycling       EBITDA (C\$M)         Vertained and solids treatment and recycling       EBITDA (C\$M)	ndicat ve of future re 2020A 96 0 0	esults		01/18/2024 01/26/2024 02/05/2024 02/13/2024 02/122/2024	03/01/2024 03/11/2024 03/12/2024 03/27/2024	04/15/2024 04/23/2024 05/01/2024 05/09/2024
Anret capitalization (C\$M): Stater and solids Treaming and the second density water and solids Treaming and the second density water and solids Treaming and the second density water and solids Treaming and the second density of the secon	ndicat ve of future re 2020A 96 0 0	esults		01/14/2024 02/05/2024 02/15/2024 02/13/2024 02/12/2024	03/01/2024 03/11/2024 03/19/2024 03/27/2024 04/05/2024	04/15/2024 04/23/2024 05/01/2024 05/09/2024
Winker Labilitatization (CSW):       \$3.00         Enterprise value (C\$M):       \$88.3         52:Week trading range (C\$):       \$2.45 - \$8.80         Average daily trading volume (3 Month):       16,739         Projected 12-month return:       242%         Source FactSet Canaccord Genuity Note. Past performance is not in         EBITDA by segment (2024E)       FINANCIAL SUMMARY (DEC)         Water and solids treatment and recycling       Clean Energy Production         Greengas Colorado (JV accounted)       Consolidated revenue (C\$M)         Water and solids treatment and recycling       EBITDA (C\$M)         Water and solids treatment and recycling       EBITDA (C\$M)	ndicat ve of future re 2020A 96 0 0	esults		01/18/2024 01/26/2024 02/05/2024 02/13/2024 02/13/2024	03/01/2024 03/11/2024 03/19/2024 03/27/2024 04/05/2024	04/15/2024 04/23/2024 05/01/2024 05/09/2024
52:Week trading range (C\$):       \$2.45 - \$8.80         Werage daily trading volume (3 Month):       16,739         Projected 12-month return:       242%         Source FactSet Canaccord Genuity Note Past performance is not in         EBITDA by segment (2024E)         Water and Solids Treatment and Recycling         Clean Energy Production         Greengas Colorado (JV accounted)         Consolidated revenue (C\$M)         Water and solids treatment and recycling         Clean Energy Production         Greengas Colorado (JV accounted)         Consolidated revenue (C\$M)         Water and solids treatment and revenue (C\$M)         Water and solids treatment and revenue (C\$M)	ndicat ve of future re 2020A 96 0 0	esults		01/18/2024 01/26/2024 02/05/2024 02/13/2024 02/22/2024	03/01/2024 03/11/2024 03/19/2024 03/27/2024 04/05/2024	04/15/2024 04/23/2024 05/01/2024 05/09/2024
52-Week trading range (C\$):       \$2.45 - \$8.80         Average daily trading volume (3 Month):       16,739         Projected 12-month return:       242%         Source FactSet Canaccord Genuity Note. Past performance is not in         EBITDA by segment (2024E)         Water and solids treatment and recycling         Water and solids treatment and recycling         Clean Energy Production         Greengas Colorado (JV accounted)         Consolidated revenue (C\$M)         Water and solids treatment and recycling         Vater and solids treatment and recycling         Vater and solids treatment and revenue (C\$M)	ndicat ve of future re 2020A 96 0 0	esults		01/18/2024 01/26/2024 02/05/2024 02/13/2024 02/13/2024	03/01/2024 03/11/2024 03/19/2024 03/27/2024 04/05/2024	04/15/2024 04/23/2024 05/01/2024 05/09/2024
EBITDA by segment (2024E)  EBITDA by segment (2024E)  Water and Solids Treatment and Recycling Clean Energy Production Greengas Colorado (JV accounted) Consolidated revenue (C\$M)  EBITDA (C\$M) JV EBITDA (C\$M) JV EBITDA (C\$M)	ndicat ve of future re 2020A 96 0 0	esults		01/18/202 01/26/202 02/05/202 02/13/202 02/22/202	03/01/2024 03/11/2024 03/19/2024 03/27/2024 04/05/2024	04/15/202 04/23/202 05/01/202
EBITDA by segment (2024E) FINANCIAL SUMMARY (DEC) INCOME STATEMENT Revenue (C\$M) Water and Solids Treatment and Recycling Clean Energy Production Greengas Colorado (JV accounted) Consolidated revenue (C\$M) EBITDA (C\$M) JV EBITDA (C\$M) JV EBITDA (C\$M)	2020A 96 0		2022			
EBITDA by segment (2024E) INCOME STATEMENT Revenue (C\$M) Water and Solids Treatment and Recycling Clean Energy Production Greengas Colorado (JV accounted) Consolidated revenue (C\$M) EBITDA (C\$M) JV EBITDA (C\$M)	96 0 0	2021	2022			
Water and solids       EBITDA (C\$M)         Water and solids       EBITDA (C\$M)	0		LULL	2023	2024E	2025E
Water and solids treatment and water and solids treatment and treatment	0					
Water and Solids Treatment and Recycling Clean Energy Production Greengas Colorado (JV accounted) Consolidated revenue (C\$M) EBITDA (C\$M) JV EBITDA (C\$M)	0					
Water and solids treatment and consolidated revenue (C\$M) EBITDA (C\$M) JV EBITDA (C\$M)	0	129	214	161	151	155
Water and solids treatment and concelled (75k) UK EBITDA (C\$M) JV EBITDA (C\$M)	-	0	0	0	0	C
Water and solids treatment and solids JV EBITDA (C\$M) JV EBITDA (C\$M)	00	0	0	0	5	13
treatment and JV EBITDA (C\$M)	90	129	214	161	156	168
treatment and JV EBITDA (C\$M)	3	4	1	-0	-1	C
Adjusted EBITDA (C\$M)	0	0	0	0	2	9
	3	4	1	0	1	ç
EPS (C\$)	-0.24	0.04	0.46	0.00	0 5 1	-0.07
EPS (C\$) Tax Rate	-0.24	-0.04 86%	-0.46 9%	0.06 65%	-0.51 11%	-0.07 78%
Clean energy	070	30%	570	03/0	11/0	1070
GROWTH ANALYSIS						
Consolidated revenue (%)	n/a	35%	66%	(25%)	(3%)	8%
Adjusted EBITDA (%)	n/a	15%	(76%)	(88%)	980%	683%
EPS (%)	n/a	83%	(1.069%)	113%	(922%)	86%
Summary of GIP's advanced RNG projects						
Cost Expected annual PROFITABILITY						
EBITDA EBITDA EBITDA	3.2%	2.8%	0.4%	(0.1%)	(0.4%)	0.2%
(C\$millions) JV EBITDA Margin (%)	nmf	nmf	nmf	nmf	32.6%	70.2%
Colorado \$100 \$22 ROE (%)	0.0%	(0.7%)	(7.7%)	1.1%	(8.9%)	(1.3%)
Iowa RNG \$100 \$16						
FREE CASH FLOW	-	-	10	-	(0)	
Cash flow from operations (C\$M) Change in Non-Cash WC (C\$M)	3 7	3	(0)	7 1	(0)	1
Future Energy \$1,200 \$300 Capital Expenditures (C\$M)	(1)	(3) (37)	(2) (53)	(24)	(0) (8)	(3)
Fark FCF before Dividends (C\$M)	9	(38)	(55)	(16)	(8)	(2)
FCF per share (fd)	1	(2)	(3)	(1)	(0)	(0)
Total \$1,400 \$338 Dividends (C\$M)	0	0	0	0	0	0
Note: Figures represent 100%, GIP will own 50% based on agreement with Amber FCF after Dividends (C\$M)	10	(40)	(58)	(16)	(9)	(2)
LEVERAGE ANALYSIS	2020A	2021	2022	2023	2024E	2025E
Net Debt to EBITDA	8.46	Net cash	72.73	-239.99	-33.17	89.99
Net Debt to Cap	1.03 /	Net cash	0.54	0.24	0.14	0.18
DP HOLDERS AMT Held (000s) % OUT VALUATION	2020A	2021	2022	2023	2024E	2025E
Volverine Energy & Infrastructure, Inc. 3,010 14.06% EV/Sales	0.9x	0.7x	0.4x	0.5x	0.6x	0.5x
ncompass Capital Advisors Llc 3,561 16.64% EV/EBITDA	28.4x	24.6x	100.8x	825.5x	76.4x	9.8x
2.812 13.14% P/E	nmf	nmf	nmf	44.7x	nmf	nmf
ankappanavar Geeta 832 3.89%						
E0: Jesse Douglas https://www.greenipi.com/						

Sustainability 2 19



## Figure 2: Q1/2024 actuals versus estimates

	Q1/2	2024A	-				
C\$ millions, except per share amounts	Actual	CG. Est.	Δ	Q1/2023A	Y/Y	Q4/2023A	Q/Q
Consolidated revenue (incl. JVs)	\$33.3	\$41.3	(19.4%)	\$38.5	(13.4%)	\$37.4	(10.9%)
Revenue as reported	\$33.3	\$40.4	(17.6%)	\$38.5	(13.4%)	\$37.4	(10.9%)
Direct costs	\$32.0	\$38.2	(16.2%)	\$37.4	(14.4%)	\$35.2	(9.0%)
Gross profit	\$1.3	\$2.2	(41.3%)	\$1.1	17.0%	\$2.2	(40.8%)
Gross profit margin	3.9%	5.5%	(158 bps)	2.9%	102 bps	5.9%	(198 bps)
SG&A	\$1.8	\$2.1	(11.7%)	\$1.6	10.2%	\$2.3	(22.5%)
EBITDA	(\$0.5)	\$0.2	nmf	(\$0.5)	nmf	(\$0.1)	nmf
JV EBITDA	(\$0.9)	\$0.1	nmf	(\$0.6)	nmf	(\$0.1)	nmf
Adjusted EBITDA	(\$1.4)	\$0.3	nmf	(\$1.1)	nmf	(\$0.2)	nmf
Adjusted EBITDA margin on consolidated rev.	(4.3%)	0.7%	(494 bps)	(2.8%)	(146 bps)	(0.6%)	(371 bps)
Depreciation & amortization	\$1.5	\$1.3	14.5%	\$1.3	17.7%	\$1.3	15.9%
Other expenses (gains)	\$0.9	\$0.0	nmf	(\$9.3)	nmf	\$1.5	(37.7%)
JV EBIT	(\$1.7)	(\$0.8)	nmf	(\$0.6)	nmf	(\$1.1)	nmf
EBIT	(\$4.6)	(\$1.9)	nmf	\$7.0	nmf	(\$3.9)	nmf
Financing costs	\$0.7	\$0.7	4.3%	\$0.6	13.3%	\$0.7	3.9%
Income tax expense	\$0.1	(\$0.4)	nmf	\$1.9	(95.4%)	\$0.4	(80.6%)
Tax rate	(1.7%)	15.9%	(1,760 bps)	29.7%	(3,138 bps)	(9.7%)	808 bps
JV tax and interest expense	\$0.0	\$0.3	(100.0%)	\$0.0	nmf	\$0.0	nmf
Net income / loss for the period	(\$5.3)	(\$2.5)	nmf	\$4.5	nmf	(\$5.1)	nmf
Basic EPS	(\$0.25)	(\$0.12)	nmf	\$0.22	nmf	(\$0.24)	nmf
Diluted EPS	(\$0.25)	(\$0.12)	nmf	\$0.22	nmf	(\$0.24)	nmf
Basic shares outstanding	21.4	21.4	0.0%	20	5.4%	21.3	0.4%
Diluted shares outstanding	21.4	23.8	(10.1%)	21	3.8%	22.6	(5.2%)

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## Figure 3: Model changes

	Environ de la contracta de la cont				2025E				
C\$ millions, except per share	New	Old	Δ	New	Old	Δ			
Consolidated revenue (incl. JVs)	\$156.2	\$175.2	(10.9%)	\$168.0	\$185.1	(9.2%)			
Revenue as reported	\$150.9	\$167.5	(9.9%)	\$155.5	\$172.6	(9.9%)			
Direct costs	\$143.7	\$158.9	(9.6%)	\$147.0	\$163.1	(9.9%)			
Gross profit	\$7.3	\$8.6	(16.0%)	\$8.5	\$9.4	(10.0%)			
Gross profit margin	4.8%	5.2%	(35 bps)	5.5%	5.5%	(0 bps)			
GG&A	\$7.8	\$8.1	(3.0%)	\$8.3	\$8.3	0.0%			
EBITDA	(\$0.5)	\$0.6	nmf	\$0.3	\$1.2	(78.9%)			
IV EBITDA	\$1.7	\$4.2	(59.6%)	\$8.8	\$8.8	0.0%			
Adjusted EBITDA	\$1.2	\$4.8	(76.0%)	\$9.0	\$10.0	(9.4%)			
Adjusted EBITDA margin on consolidated rev.	0.7%	2.7%	(201 bps)	5.4%	5.4%	(1 bps)			
Depreciation & amortization	\$5.4	\$5.2	3.6%	\$5.2	\$5.2	0.0%			
Other expenses (gains)	\$0.9	\$0.0	nmf	\$0.0	\$0.0	nmf			
V EBIŤ	(\$1.8)	\$0.6	nmf	\$5.2	\$5.2	0.0%			
BIT	(\$8.6)	(\$4.0)	nmf	\$0.2	\$1.2	(79.4%)			
inancing costs	\$2.6	\$2.6	1.7%	\$2.4	\$2.3	3.1%			
ncome tax expense	(\$1.3)	(\$1.6)	nmf	(\$1.7)	(\$1.5)	nmf			
Tax rate	11.3%	25.1%	(1,389 bps)	78.2%	126.6%	(4,843 bps)			
V tax and interest expense	\$1.0	\$1.3	(25.5%)	\$1.1	\$1.1	0.0%			
let income / loss for the period	(\$10.9)	(\$6.3)	nmf	(\$1.6)	(\$0.8)	nmf			
Basic EPS	(\$0.51)	(\$0.29)	nmf	(\$0.07)	(\$0.04)	nmf			
Diluted EPS	(\$0.51)	(\$0.29)	nmf	(\$0.07)	(\$0.04)	nmf			
Basic shares outstanding	21.4	21.4	0.0%	21.4	21.4	0.0%			
iluted shares outstanding	23.2	23.8	(2.5%)	23.8	23.8	0.0%			

Sustainability 4



## Figure 4: SOTP valuation and bull and bear scenarios

C\$ millions, except per share amounts	2025	Base value	Bear Value	Bull Value	Assumptions
Water and Solids Treatment and Recycling - gross profit	8.5	\$42.5	\$42.5	\$42.5	5x 2025E
Corporate expenses	-8.3	-\$41.3	-\$41.3	-\$41.3	5x 2025E
Enterprise Value		\$1.3	\$1.3	\$1.3	
- Net debt - GIP (12/31/2024)		-\$18.1	-\$18.1	-\$18.1	
- Non-controlling interests (12/31/2024)		-\$0.7	-\$0.7	-\$0.7	20% of Aloha Recycling not owned by GIP
= Equity value parentco		-\$17.5	-\$17.5	-\$17.5	
+ 50% Greengas Colorado - Equity		\$59.0	\$59.0	\$59.0	DCF @ 10% discount one year from now, implied 9x EBITDA 2025
+ 50% Iowa RNG - Equity		\$5.9	\$0.0	\$29.0	Base: DCF @12% discount risked @50% probability, implied 6x EBITDA 2026. Bear: No value. Bull: DCF @ 10% discount
+ 50% Future Energy Park - Equity		\$154.0	\$0.0	\$220.0	Base: DCF @ 12% discount risked @35% probability. Bear: No value. Bull: DCF @ 12% discount risked @50% probability
+ Excess cash expected from Amber PV as at 12/31/2024E		\$0.0	\$0.0	\$66.0	Base and Bear: No value. Bull: Discounted value of GIP's expected \$175 million in excess cash from FEP risked @50% probability
= Implied equity value		\$201.4	\$41.5	\$356.5	
Shares outstanding (12/31/2024E)		21.3	21.3	21.3	
= One-year share price target		\$9.50	\$2.00	\$16.50	

Source: Company Reports, Canaccord Genuity estimates

## Figure 5: Comparable company valuation

							EBITDA	Debt/	Net				Total
Company	Currency	Ticker	Last	Rating	Mkt. Cap.	EV	Margin	EBITDA	Cash	EV/EE	ITDA	Yield	Return
			16-May-24		Million	Million	Si LTM	2023E	Million	2024E	2025E	%	MY W
Water treatment													
Secure Energy Services Inc.	CAD	SES-CA	\$11.25		\$3,115	\$3,238	5.9	0.2x	(\$123)	7.0x	6.7x	3.51	20.37
Select Water Solutions, Inc. Class A	USD	WITR-US	\$9.90	59 19	\$1,017	\$1,253	14.1	0.5x	(\$118)	4.8x	3.8x	2.34	32.33
Mean							1D.0			5.9x	5.3x	2.92	26.35
Waste management and proces	sing												
GFL Environmental Inc	CAD	GFL-CA	\$43.45	-	\$15,844	\$25,594	24.5	4.8x	(\$9,539)	11.4x	10.3x	0.18	-4.87
Republic Services, Inc.	USD	RSG-US	\$187.70	a -	\$59.113	\$72,088	29.9	2.9x	(\$12,979)	14.8x	13.8x	1.14	14.14
Waste Connections, Inc.	USD	WCN-US	\$166.67	· · · · ·	\$43,004	\$51,008	31.1	3.2x	(\$8,000)	17.7x	16.2x	0.69	12.04
Mean							28.5			14.6x	13.4x	0.67	7.10
RNG Developers													
Aemetis, Inc.	USD	AMTX-US	\$3.91	-	\$174	\$601	-10.7	-19.4x	(\$427)	54.6x	7.5x	0.00	-25.38
Ameresco, Inc. Class A	USD	AMRC-US	\$27.40	BUY	\$941	\$2,490	11.0	9.1x	(\$1,480)	11.1x	9.1×	0.00	-13.48
Clean Energy Fuels Corp.	USD	CLNE-US	\$2.62	-	\$585	\$700	-1.2	2.2x	(\$109)	9.8x	6.0x	0.00	-31.59
EverGen Infrastructure Corp.	CAD	EVGN-CA	\$2.00	-	\$28	\$54	-34.6	35.3x	(\$24)	9.9x	5.8x	0.00	-20.00
Montauk Renewables, Inc.	USD	MNTK-US	\$4.89		\$703	\$705	32.4	0.1x	(\$3)	9.2x	8.2x	0.00	-45.12
Tidewater Renewables Ltd.	CAD	LCFS-CA	\$7.92		\$276	\$588	27.4	6.7x	(\$306)	5.3x	4.2x	0.00	-186
Mean							4.1			16.7x	6.8x	0.00	-22.91
Green Impact Partners Inc	CAD	GIP-CA	\$2.78	SPEC BUY	\$59	\$88	0.0	262.9x	(\$28)	76.4x	9.8x	0.00	-36.96

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# Appendix: Important Disclosures

## **Analyst Certification**

Each authoring analyst of Canaccord Genuity whose name appears on the front page of this research hereby certifies that (i) the recommendations and opinions expressed in this research accurately reflect the authoring analyst's personal, independent and objective views about any and all of the designated investments or relevant issuers discussed herein that are within such authoring analyst's coverage universe and (ii) no part of the authoring analyst's compensation was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed by the authoring analyst in the research, and (iii) to the best of the authoring analyst's knowledge, she/he is not in receipt of material non-public information about the issuer.

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### Sector Coverage

Individuals identified as "Sector Coverage" cover a subject company's industry in the identified jurisdiction, but are not authoring analysts of the report.

## **Investment Recommendation**

Date and time of first dissemination: May 16, 2024, 17:20 ET

Date and time of production: May 16, 2024, 17:20 ET

Target Price / Valuation Methodology:

Green Impact Partners Inc. - GIP

Our price target of \$9.50 is based on a SOTP analysis. We use 5x EV/EBITDA 2025E for the Water and Solids Treatment segment, and levered DCFs for GreenGas and FEP.

## Risks to achieving Target Price / Valuation:

Green Impact Partners Inc. - GIP

### Green Impact Partners faces risks to its operations that include the following:

### **Reliance on permits and authorizations**

The development and operation of water treatment and recycling and waste management facilities and clean energy projects may require the company and/or its customers to obtain regulatory permits, authorizations, or other approvals. There is no assurance that regulatory authorities will provide such approvals, which could adversely affect the business, financial condition and results of the company's operations.

### **Development and Operating Costs**

The company's financial outlook and performance is significantly affected by the cost of developing, sustaining, and operating clean energy projects and facilities. Development and operating costs are affected by a number of factors including, but not limited to: development, adoption and success of new technologies; inflationary price pressure; changes in regulatory compliance costs; failure to maintain quality construction and manufacturing standards; access to feedstock; and supply chain disruptions, including access to skilled labour.

## General economic conditions, business environment and other risks

Adverse changes in general economic and market conditions could negatively impact demand for clean energy projects and RNG, revenue, operating costs, results of financing efforts, timing and extent of capital expenditures, credit risk and counterparty risk. Challenging market conditions and the health of the economy as a whole may have a material adverse effect on the company's results of operations, financial condition and prospects.

### Limited history

GIP was established through the acquisition by Wolverine of the water treatment and recycling and waste facilities in February 2019, which management has developed to shift to achieving clean energy objectives, including the decision to expand the business to include the development of clean energy projects. Because the company lacks a significant operating history, especially as it relates to the development of clean energy projects, prospective investors have a limited basis upon which to evaluate the company's ability to achieve its principal business objective of developing clean energy projects.

## Ability to develop and operate clean energy projects.

GIP's focus on the clean energy sector exposes it to risks related to the supply of and demand for clean energy, government incentives, the cost of capital expenditures, government regulation, world and regional events and economic conditions, and the acceptance of alternative power sources.

### Competition

There are several other companies operating in each of the water treatment, recycling, waste, renewable energy and waste-toenergy markets. These include service or equipment providers, consultants, managers, or investors. The company may not have



the resources to compete with existing competitors or with any new competitors, some of which have significantly larger personnel, financial and managerial resources than GIP.

## Potential reduction in demand for clean energy

The success of developing clean energy projects, largely depends upon the increased use and widespread adoption and demand of clean energy, including in particular RNG. The timeline for when such widespread adoption will take place is uncertain and may necessitate the company to markedly change its business plans and financial projections. Many factors will influence the widespread adoption of renewable energy and demand for renewable energy projects, including cost-effectiveness of clean energy technologies as compared with conventional and competitive technologies; performance and reliability of clean energy products as compared with conventional and non-renewable products; fluctuations in economic and market conditions that impact the viability of conventional and competitive alternative energy sources; increases or decreases in the prices of feedstock and energy products, such as natural gas; and availability or effectiveness of government subsidies and incentives.

## Compliance with environmental legislation

Environmental legislation imposes, among other things, restrictions, liabilities and obligations in connection with the generation, handling, storage, transportation, treatment and disposal of hazardous substances and waste and in connection with spills, releases and emissions of various substances and gases to the environment. In addition, certain types of operations, including biogas installation projects, may require the submission and approval of environmental impact assessments. Compliance with environmental legislation can require significant expenditures and failure to comply with environmental legislation may result in the imposition of fines and penalties and liability for cleanup costs and damages.

### **Regulatory risks**

Clean energy projects are subject to evolving regulatory requirements. Changes in regulatory requirements may require GIP to incur substantial costs associated with compliance or alter certain aspects of its business plan or may adversely affect government incentives associated with using clean energy and developing clean energy projects. The business may suffer if environmental policies change and no longer encourage the development and growth of renewable based technologies.

## Management of growth

In order to manage growth and changes in strategy effectively, the company must: (1) maintain adequate systems to meet customer demand; (2) expand sales and marketing, distribution capabilities, engineering and administrative functions; (3) expand the skills and capabilities of its current management team; and (4) attract and retain qualified employees. While it intends to focus on managing its costs and expenses over the long term, the company expects to invest to support its growth and may have additional unexpected costs. It may not be able to expand quickly enough to exploit potential market opportunities.

## Relationships with suppliers and offtakers

GIP must negotiate feedstock supply agreements with organic material suppliers (i.e., dairy manure, forestry products) and enter into offtake agreements with utilities, clean energy traders, customers to support clean energy projects under development. A supplier may fail to supply materials or components that meet the company's requirements or to supply any at all. If GIP is not able to resolve these issues or obtain substitute sources for these materials in a timely manner or on terms acceptable to it, the company's ability to produce clean energy may be harmed, which could have a material adverse effect on its business and financial results.

## Failure to secure additional financing

There can be no assurance that the company will be able to raise the additional funding that it needs to carry out its business objectives. The development the company's clean energy projects depends upon its ability to generate cash flow from operations, prevailing market conditions for clean energy projects and RNG pricing, its business performance and its ability to obtain financing through debt financing, equity financing or other means. If additional financing is raised by the issuance of shares from treasury, shareholders may suffer additional dilution.

## Contract bidding success and renewal of existing contracts

GIP's business depends on the ability to successfully bid on new contracts and renew existing contracts with customers. Contract proposals and negotiations are complex and could involve a lengthy bidding and selection process, which are affected by a number of factors. If negative market conditions arise, or if there is a failure to secure adequate financial arrangements or the required governmental approval, the company may not be able to pursue projects which could adversely reduce or eliminate profitability.

### Foreign currency risk

Some of the company's current operations and related assets are located in the U.S. Risks of foreign operations include, but are not necessarily limited to, changes of laws affecting foreign ownership, government participation, taxation, royalties, duties, rates of exchange, inflation, repatriation of earnings, social unrest or civil war, acts of terrorism, extortion or armed conflict and uncertain political and economic conditions resulting in unfavourable government actions such as unfavourable legislation or regulation.

### **Operating risks and insurance**

GIP's business is subject to risks associated with ownership and operation of facilities, such as, equipment defects, malfunctions, failures, explosions, fires, damage or loss from inclement weather, accidents, spills, the handling, blending and transportation of dangerous goods, and natural disasters. These risks and hazards could expose the company to substantial liability for personal injury, loss of life, business interruption, property damage or destruction, pollution, and other environmental damages.



## **Distribution of Ratings:**

## Global Stock Ratings (as of 05/16/24)

Rating	Coverag	e Universe	IB Clients
	#	%	%
Buy	618	66.74%	22.65%
Hold	137	14.79%	10.22%
Sell	12	1.30%	8.33%
Speculative Buy	151	16.31%	47.02%
	926*	100.0%	

\*Total includes stocks that are Under Review

### **Canaccord Genuity Ratings System**

**BUY:** The stock is expected to generate returns greater than 10% during the next 12 months.

HOLD: The stock is expected to generate returns from -10% to 10% during the next 12 months.

SELL: The stock is expected to generate returns less than -10% during the next 12 months.

NOT RATED: Canaccord Genuity does not provide research coverage of the relevant issuer.

Given the inherent volatility of some stocks under coverage, price targets for some stocks may imply target returns that vary temporarily from the ratings criteria above.

\*As of January 1, 2024, the Ratings History Chart will reflect the new Canaccord Genuity Ratings System as defined above. Risk Qualifier

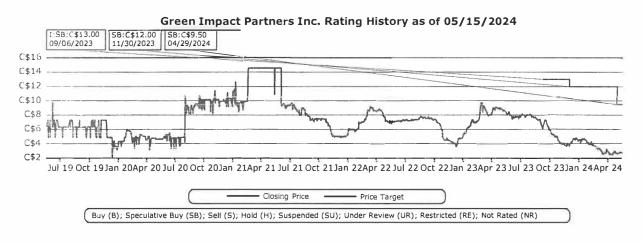
**SPECULATIVE:** The stock bears significantly above-average risk and volatility. Investments in the stock may result in material loss.

12-Month Recommendation History (as of date same as the Global Stock Ratings table)

A list of all the recommendations on any issuer under coverage that was disseminated during the preceding 12-month period may be obtained at the following website (provided as a hyperlink if this report is being read electronically) http://disclosures-mar.canaccordgenuity.com/EN/Pages/default.aspx

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Sustainability 9



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oinagilty 10



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I, Archer Bell, Barrister and Solicitor of the City Calgary, in the Province of Alberta, do hereby certify that:

- On July 22, 2024, I was present by video technology and did see the affiant, David Tiley (the "Affiant"), swear and sign the Affidavit annexed hereto;
- 2. The Affiant showed me the front and back of his current government-issued photo identification, his driver's license, and I have taken a screenshot of same;
- 3. I have compared the video image of the Affiant and information on the said photo identification, and believe it to be the same person and that the photo identification is valid and current;
- 4. Both the Affiant and I had a paper copy of the Affidavit, including all exhibits, before us while connected via video technology. The Affiant and I reviewed each page of our respective copy of the Affidavit, including the exhibits, together and verified that they are identical. Both the Affiant and I initialed each page of our respective copy of the Affidavit in the lower right corner;
- 5. The Affidavit was sworn and signed by the Affiant at the City of Edmonton, in the Province of Alberta, and I am the Notary Public thereof; and
- 6. The steps taken by myself as Notary Public follows the process for remote commissioning of affidavits as set out in the Notice to the Profession & Public Remote Commissioning, issued by the Court of Queen's Bench of Alberta on March 25, 2020. This process was necessary as it is unsafe, for medical reasons, for the Affiant and I to be physically present together.

DATED on the 22<sup>nd</sup> of July, 2024, in the City of Calgary, in the Province of Alberta

Boli Archer Bell

Archer Bell Barrister & Solicitor