

May 13, 2014

Sent By E-mail

Mr. Brett G. Harrison
McMillan LLP
Brookfield Place
Suite 4400
181 Bay Street
Toronto, Ontario M5J 2T3

Norton Rose Fulbright Canada LLP
Royal Bank Plaza, South Tower, Suite 3800
200 Bay Street, P.O. Box 84
Toronto, Ontario M5J 2Z4 Canada

F: +1 416.216.3930
nortonrosefulbright.com

Alan Merskey
+1 416.216.4805
Alan.Merskey@nortonrosefulbright.com

Our reference
01022608-0005

Dear Mr. Harrison:

In the Matter of The Cash Store Financial Services Inc.

I am writing in advance of cross-examinations scheduled for next week and in furtherance of my letter of yesterday's date to advise as to the parameters of the productions we have identified as relevant to this matter and to request that you have your client search and produce same.

Relevant documents will include all documentation, including all correspondence, relating to: (a) the Broker Agreement dated February 1, 2012, as amended, between Trimor Annuity Focus Limited Partnership #5 (**Trimor**) and The Cash Store (the **Broker Agreement**) and (b) any and all loans advanced by The Cash Store in connection with funds advanced by Trimor. In particular, we request communications relating to the manner in which funds were held and administered, and the regular reconciliation process provided by The Cash Store.

While the relevant time period for these searches begins at very latest at February 1, 2012 and continues to present, we expect that documents and correspondence pre-dating the Broker Agreement exist and are relevant to the matters at issue herein. In particular, we note the e-mail from Michael Zvonkovic dated November 9, 2011 and attached as Exhibit "G" to the Affidavit of Erin Armstrong sworn May 8, 2014, which Ms. Armstrong states at paragraph 6 of her affidavit contains assurances related to the "Trimor funds". Accordingly, we identify the relevant period for records searches as being September 1, 2011 to present.

Based on our review of the documents produced to date, we have identified the following individuals as likely participants in communications (be they internal, with The Cash Store or with third parties) relevant to the matters at issue herein:

- Erin Armstrong
- Kurt Soost
- Geoff Whitlam

The parameters set out above are by no means an exhaustive set of search criteria, and relevant documents may exist outside of these parameters. To the extent you have knowledge of other relevant individuals, please ensure they are added to this list. The DIP Lender reserves its right to request further and better productions.

DOCSTOR: 3012964

Norton Rose Fulbright Canada LLP is a limited liability partnership established in Canada.

Norton Rose Fulbright Canada LLP, Norton Rose Fulbright LLP, Norton Rose Fulbright Australia, Norton Rose Fulbright South Africa (incorporated as Deneys Reitz Inc) and Fulbright & Jaworski LLP, each of which is a separate legal entity, are members of Norton Rose Fulbright Verein, a Swiss Verein. Details of each entity, with certain regulatory information, are at nortonrosefulbright.com. Norton Rose Fulbright Verein helps coordinate the activities of the members but does not itself provide legal services to clients.

May 13, 2014

As I indicated to you in Court, it would be preferable and most efficient if the results of these searches are produced prior to cross-examination, by May 19. This will facilitate the efficient conduct of the motions. It may also reduce or eliminate the need for any undertakings or re-attendances.

Yours very truly,

for 
Alan Merskey

AM/

Copy to: Service List