ONTARIO SUPERIOR COURT OF JUSTICE COMMERCIAL LIST

IN THE MATTER OF THE COMPANIES' CREDITORS ARRANGEMENT ACT, R.S.C. 1985, c. C-36, AS AMENDED

AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF EXTREME FITNESS, INC.

APPLICATION UNDER THE *COMPANIES' CREDITORS ARRANGEMENT ACT*, R.S.C. 1985, c. C-36, AS AMENDED

FACTUM OF EXTREME FITNESS, INC.

May 2, 2013

AIRD & BERLIS LLP

Barristers and Solicitors Brookfield Place 181 Bay Street, Suite 1800 Toronto, Ontario M5J 2T9

Steven L. Graff (LSUC # 31871V)

Tel: 416.865.7726 Fax: 416.863.1515

Email: sgraff@airdberlis.com

Ian Aversa (LSUC # 55449N)

Tel: 416.865.3082 Fax: 416.863.1515

Email: iaversa@airdberlis.com

James A. Desjardins (LSUC # 62493E)

Tel: 416.865.4641 Fax: 416.863.1515

Email: jdesjardins@airdberlis.com

Lawyers for Extreme Fitness, Inc.

SERVICE LIST

TO:

AIRD & BERLIS LLP

Brookfield Place 181 Bay Street, Suite 1800 Toronto, ON M5J 2T9

Steven L. Graff

Tel: 416-865-7726 Fax: 416-863-1515

Email: sgraff@airdberlis.com

Ian Aversa

Tel: 416-865-3082 Fax: 416-863-1515

Email: iaversa@airdberlis.com

James A. Desjardins

Tel: 416-865-4641 Fax: 416-863-1515

Email: jdesjardins@airdberlis.com

Lawyers for Extreme Fitness, Inc.

AND TO:

FTI CONSULTING CANADA INC.

TD Waterhouse Tower 79 Wellington Street West Toronto Dominion Centre, Suite 2010 Toronto, ON M5K 1G8

Steven Bissell

Tel: 416-649-8054 Fax: 416-649-8101

Email: steven.bissell@fticonsulting.com

Brogan Taylor

Tel: 416-649-8074 Fax: 416-649-8101

Email: brogan.taylor@fticonsulting.com

Monitor

AND TO:

GOODMANS LLP

Bay Adelaide Centre 333 Bay Street, Suite 3400 Toronto, ON M5H 2S7

Melaney J. Wagner

Tel: 416-597-4258

Fax: 416-979-1234

Email: mwagner@goodmans.ca

Caroline Descours

Tel: 416-597-6275

Fax: 416-979-1234

Email: cdescours@goodmans.ca

Lawyers for the Monitor

AND TO:

THORNTON GROUT FINNIGAN LLP

100 Wellington Street West, Suite 3200

Toronto, ON M5K 1K7

Grant B. Moffat

Tel: 416-304-0599

Fax: 416-304-1313

Email: gmoffat@tgf.ca

Alana Shepherd

Tel: 416-304-0597

Fax: 416-304-1313

Email: ashepherd@tgf.ca

Lawyers for National Bank of Canada

AND TO:

BLAKE, CASSELS & GRAYDON LLP

Commerce Court West 199 Bay Street, Suite 4000 Toronto, ON M5L 1A9

Steven J. Weisz

Tel: 416-863-2616

Fax: 416-863-2653

Email: steven.weisz@blakes.com

Ian Binnie

Tel: 416-863-3250

Fax: 416-863-2653

Email: ian.binnie@blakes.com

Marc Flynn

Tel: 416-863-2685 Fax: 416-863-2653

Email: marc.flynn@blakes.com

Lawyers for Golub Capital Incorporated

AND TO: MILLER THOMSON LLP

One London Place 255 Queens Avenue, Suite 2010 London, ON N6A 5R8

Alissa Mitchell

Tel: 519-931-3510 Fax: 519-858-8511

Email: amitchell@millerthomson.com

Lawyers for GoodLife Fitness Centres Inc.

AND TO: SISKINDS LLP

680 Waterloo Street London, ON N6A 3V8

Henry Berg

Tel: 519-660-7786 Fax: 519-660-7787

Email: henry.berg@siskinds.com

Lawyers for GoodLife Fitness Centres Inc.

AND TO: ALVAREZ & MARSAL CANADA INC.

Royal Bank Plaza South Tower 200 Bay Street, Suite 2900 Toronto, ON M5J 2J1

Alan J. Hutchens

Tel: 416-847-5159 Fax: 416-847-5201

Email: ahutchens@alvarezandmarsal.com

Greg A. Karpel

Tel: 416-847-5170 Fax: 416-847-5201

Email: gkarpel@alvarezandmarsal.com

AND TO: BORDEN LADNER GERVAIS LLP

Scotia Plaza

40 King Street West Toronto, ON M5H 3Y4

Roger Jaipargas

Tel: 416-367-6266

Fax: 416-361-7067

Email: rjaipargas@blg.com

Lawyers for 2079843 Ontario Inc., 2044922 Ontario Ltd. and 2125879 Ontario Inc.

AND TO: BERKOW, COHEN LLP

Barristers

141 Adelaide Street West, Suite 400

Toronto, ON M5H 3L5

Alexandra Lev-Farrell / Scott Crocco

Tel: 416-364-4900 Fax: 416-364-3865

Email: alev-farrell@berkowcohen.com / scrocco@berkowcohen.com

Lawyers for Bentall Kennedy (Canada) LP

AND TO: BLANEY McMURTY LLP

Barristers and Solicitors 1500 - 2 Queen Street East Toronto, ON M5C 3G5

John C. Wolf

Tel: 416-593-2994 Fax: 416-596-2044

Email: jwolf@blaney.com

Bradley Phillips

Tel: 416-593-3940 Fax: 416-593-5437

Email: <u>bphillips@blaney.com</u>

Lawyers for First Capital (Cedarbrae) Corporation

AND TO: DAOUST VUKOVICH LLP

20 Queen Street West, Suite 3000

Toronto, ON M5H 3R3

Wolfgang Kaufmann

Tel: 416-597-3952

Fax: 416-597-8897

Email: wolfgang@dv-law.com

Lawyers for Adgar Investments and Development Ltd.

AND TO: HARRISON PENSA LLP

Barristers & Solicitors 450 Talbot Street

London, ON N6A 4K3

K. Daniel Reason

Tel: 519-679-9660

Fax: 519-667-3362

Email: dreason@harrisonpensa.com

Lawyers for Heffner Auto Finance Corp., Heffner Auto Sales and Leasing Inc.

and Heffner Leasing Limited

AND TO: **EXTREME FITNESS, INC.**

8281 Yonge Street

Thornhill, ON L3T 2C7

AND TO: EXTREME FITNESS HOLDING CORP.

c/o Falconhead Capital LLC

450 Park Avenue #3 New York, NY 10022

AND TO: EXTREME FITNESS ULC

c/o Golub Capital Incorporated 666 Fifth Avenue, 18th Floor New York, NY 10103

AND TO: ROYAL BANK OF CANADA

180 Wellington Street West, 3rd Floor

Toronto, ON M5J 1J1

AND TO: LIFE FITNESS INTERNATIONAL SALES, INC.

5100 North River Road Schiller Park, IL 60176 AND TO: COINAMATIC COMMERCIAL LAUNDRY INC.

301 Matheson Boulevard West Mississauga, ON L5R 3G3

AND TO: INDCOM LEASING INC.

5061 Ure Street

Oldcastle, ON NOR 1L0

AND TO: ESSEX CAPITAL LEASING CORP.

3280 Devon Drive

Windsor, ON N8X 4L4

AND TO: CLE LEASING ENTERPRISES LTD.

3390 South Service Road, 2nd Level

Burlington, ON L7N 3J5

AND TO: **DSM LEASING LTD.**

1300 Bay Street, Suite 400 Toronto, ON M5R 3K8

AND TO: ENERCARE SOLUTIONS LIMITED PARTNERSHIP

4000 Victoria Park Avenue North York, ON M2H 3P4

AND TO: DELL FINANCIAL SERVICES CANADA LIMITED

155 Gordon Baker Road, Suite 501

North York, ON M2H 3N5

AND TO: **BMW CANADA INC.**

50 Ultimate Drive

Richmond Hill, ON L4S 0C8

AND TO: DE LAGE LANDEN FINANCIAL SERVICES CANADA INC.

100-1235 North Service Road West

Oakville, ON L6M 2W2

AND TO: XEROX FINANCIAL SERVICES CANADA LTD.

c/o Xerox Canada Ltd. 33 Bloor Street East Toronto, ON M4W 3H1

Stephanie Grace

Tel: (416) 413-2805 Fax: (416) 972-5530

Email: stephanie.grace@xerox.com

AND TO: **CIT FINANCIAL LTD.**

5035 South Service Road Burlington, ON L7R 4C8 AND TO: **1079268 ONTARIO INC.**

> 4211 Yonge St., Suite 200 Toronto, ON M2P 2A9

MICHAEL S. SINGER AND TO:

Solicitor

23 Lesmill Road, Suite 300 Toronto, ON M3B 3P6

Lawyer for 1079268 Ontario Inc.

AND TO: LEVINE, SHERKIN, BOUSSIDAN

Barristers

23 Lesmill Road, Suite 300 Toronto, ON M3B 3P6

Kevin D. Sherkin / Marc H. Gertner

Tel:

(416) 224-2400

(416) 224-2408 Fax:

Email: kevin@lsblaw.com / marc@lsblaw.com

Lawyers for 1079268 Ontario Inc.

AND TO: DEPARTMENT OF JUSTICE

The Exchange Tower

130 King Street West, Suite 3400

Toronto, ON M5X 1K6

Diane Winters

Tel:

(416) 973-3172

Fax:

(416) 973-0810

Email: diane.winters@justice.gc.ca

Christopher Lee

Tel:

(416) 954-8247

Fax:

(416) 973-0810

Email: christopher.lee@justice.gc.ca

Lawyers for Canada Revenue Agency

AND TO:

HER MAJESTY THE QUEEN IN RIGHT OF THE PROVINCE OF ONTARIO AS REPRESENTED BY THE MINISTER OF FINANCE

(Income Tax, PST) PO Box 620 33 King Street West, 6th Floor Oshawa, ON L1H 8E9

Kevin J. O'Hara

Email: kevin.ohara@ontario.ca

COURTESY COPIES

Morry Offman

Email: morryoffman@msn.com

Steve DaCosta

Email: stevedacosta@rogers.blackberry.net

14386525.2

ONTARIO SUPERIOR COURT OF JUSTICE COMMERCIAL LIST

IN THE MATTER OF THE COMPANIES' CREDITORS ARRANGEMENT ACT, R.S.C. 1985, c. C-36, AS AMENDED

AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF EXTREME FITNESS, INC.

APPLICATION UNDER THE *COMPANIES' CREDITORS ARRANGEMENT ACT*, R.S.C. 1985, c. C-36, AS AMENDED

FACTUM OF EXTREME FITNESS, INC.

PART I – OVERVIEW

- 1. Extreme Fitness, Inc. (the "Applicant") seeks an order under the *Companies' Creditors*Arrangement Act, R.S.C. 1985, c. C-36, as amended (the "CCAA") for, among other things:
 - (a) extending the Stay Period (as defined in the Initial Order of the Honourable Mr. Justice Campbell granted on February 7, 2013 in these proceedings (the "Initial Order")) to and including July 12, 2013; and
 - (b) approving the Third Report (the "Third Report") of FTI Consulting Canada Inc.

 ("FTI"), in its capacity as the Court-appointed monitor of the Applicant (in such capacity, the "Monitor") and approving the actions of the Monitor described therein.

PART II - FACTS

Introduction

2. The Applicant was a leading operator of fitness clubs in the greater Toronto area and surrounding region.

Affidavit of Alan Hutchens sworn May 1, 2013 (the "Hutchens Affidavit"), Motion Record of the Applicant (the "Motion Record"), Tab 3, pg. 2, para. 3

3. On February 7, 2013, the Applicant made an application under the CCAA seeking court protection from its creditors, which protection was granted pursuant to the Initial Order.

Hutchens Affidavit, Motion Record, Tab 3, pg. 2, para. 4

4. The affidavit of Alan Hutchens sworn February 7, 2013 (the "February 7 Affidavit") sets out the background of these CCAA proceedings, including the business of the Applicant and its financial difficulties, an overview of the Applicant's major stakeholders and the proposed sale of substantially all of the Applicant's assets, properties and undertakings to GoodLife Fitness Centres Inc. ("GoodLife").

Hutchens Affidavit, Motion Record, Tab 3, pg. 2, para. 5

On March 7, 2013, upon a motion by the Applicant, this Court granted an order, among other things: (i) extending the Stay Period to and including April 5, 2013; (ii) approving the key employee retention plan (the "KERP") offered by the Applicant to certain employees deemed critical to complete the proposed transaction with GoodLife; and (iii) approving the First Report of the Monitor dated February 26, 2013 (the "First Report"), and the actions of the Monitor described therein.

Hutchens Affidavit, Motion Record, Tab 3, pg. 2, para. 6

other things: (i) extending the Stay Period to and including May 10, 2013; (ii) approving the Asset Purchase Agreement between the Applicant and GoodLife dated March 19, 2013 (the "APA"), and vesting the Applicant's right, title and interest in and to the Purchased Assets (as defined in the APA) in GoodLife; (iii) approving the assignment of a certain lease (the "Danforth Lease") to GoodLife pursuant to the APA; (iv) authorizing the Monitor to make interim distributions from the proceeds of the APA to Golub Capital Incorporated, as agent, on behalf of the DIP Lender (as defined in the Initial Order), the Applicant, Golub Capital Incorporated, as agent, on behalf of the lenders under the Priority Credit Agreement (as defined in the February 7 Affidavit) and National Bank of Canada, as agent, on behalf of the lenders under the National Bank Credit Agreement (as defined in the February 7 Affidavit); and (v) approving the Second Report of the Monitor dated March 22, 2013 (the "Second Report") and the Supplemental Report to the Second Report of the Monitor dated March 26, 2013 (the "Supplemental Report"), and approving the actions of the Monitor described therein.

Hutchens Affidavit, Motion Record, Tab 3, pgs. 2-3, para. 7

7. The transactions contemplated in the APA (the "Transaction") provided for the sale or assignment of substantially all of the Applicant's assets to GoodLife (except the Excluded Assets, as that term is defined in the APA), including, without limitation, contracts regarding the Applicant's Members and Persons subject to Personal Training Contracts (as those terms are defined in the APA), personal property used in the Applicant's business and substantially all of the equipment leases and real property leases.

Hutchens Affidavit, Motion Record, Tab 3, pg. 3, para. 8

8. The Transaction closed at 11:59 p.m. on March 31, 2013 and the Effective Time (as defined in the APA) was 12:01 a.m. on April 1, 2013.

Hutchens Affidavit, Motion Record, Tab 3, pg. 3, para. 9

9. The consummation of the Transaction resulted in the preservation of approximately 70% of the jobs of the Applicant's employees, and provided for continued supplier relationships and continued business activity at all the locations from which the Applicant operated.

Hutchens Affidavit, Motion Record, Tab 3, pg. 3, para. 11

10. Pursuant to the Endorsement of the Honourable Justice Morawetz dated March 27, 2013, CDN\$430,000 from the proceeds from the Transaction was required to be held by the Monitor pending a hearing to determine, among other things, the amount owing by the Applicant with respect to the Danforth Lease.

Hutchens Affidavit, Motion Record, Tab 3, pg. 3, para. 12

11. The aforementioned hearing is scheduled to be held on May 28, 2013.

Hutchens Affidavit, Motion Record, Tab 3, pg. 3, para. 13

The Stay Period

12. Pursuant to paragraph 14 of the Initial Order, the Stay Period expires on May 10, 2013.

Hutchens Affidavit, Motion Record, Tab 3, pg. 3, para. 14

13. The extension of the Stay Period to and including July 12, 2013 is necessary while the Applicant, with the assistance of the Monitor, works diligently on resolving the dispute with respect to the Danforth Lease and winding-up the business affairs of the Applicant.

Hutchens Affidavit, Motion Record, Tab 3, pg. 4, para. 15

14. The eleven-week cash flow projection, reviewed with the Monitor and filed with this Court, projects that the Applicant will have sufficient funding during the extended Stay Period.

Hutchens Affidavit, Motion Record, Tab 3, pg. 4, para. 16

15. Since the issuance of the Initial Order, the Applicant has acted, and continues to act, in good faith and with due diligence, and circumstances exist that make granting an extension of the Stay Period to and including July 12, 2013 appropriate.

Hutchens Affidavit, Motion Record, Tab 3, pg. 4, para. 17

16. The Monitor supports the motion to extend the Stay Period and the Applicant is unaware of any creditor who opposes this relief being granted. No creditor of the Applicant is expected to suffer any material prejudice if the Stay Period is extended to and including July 12, 2013.

Hutchens Affidavit, Motion Record, Tab 3, pg. 4, para. 18

PART III - ISSUES

17. The primary issue to be determined on this motion is whether this Court should extend the Stay Period.

PART IV - LAW AND ARGUMENT

A. THE STAY PERIOD SHOULD BE EXTENDED

- 18. The Applicant is seeking the extension of the Stay Period to and including July 12, 2013.
- 19. Pursuant to section 11.02 of the CCAA, the Court may extend the stay of proceedings with respect to a debtor company where: (a) circumstances exist that make the order appropriate; and (b) the applicant has acted and is acting in good faith and with due diligence.

CCAA, s. 11.02

20. Pursuant to paragraph 14 of the Initial Order, the Stay Period expires on May 10, 2013. The extension of the Stay Period to and including July 12, 2013 is necessary while the Applicant, with the assistance of the Monitor, works diligently on resolving the dispute with respect to the Danforth Lease and winding-up the business affairs of the Applicant.

Hutchens Affidavit, Motion Record, Tab 3, pg. 4, para. 15

21. In Canwest Global Communications Corp. (Re), Justice Pepall granted an extension of the stay of proceedings for a group of debtors that were continuing to work with their stakeholders. The factors which supported Her Honour's decision were: (a) the cashflow forecast indicated that the debtors had sufficient cash resources to operate throughout the extension of the stay period; (b) the monitor supported the extension; (c) there was a lack of opposition to the motion; and (d) the debtors had acted and were continuing to act in good faith and with due diligence.

Canwest Global, Applicant's Book of Authorities, Tab 1 at para. 43

22. The cash flow projection attached as Exhibit "B" to the affidavit of Alan Hutchens sworn May 1, 2013 projects that the Applicant will have sufficient funding to resolve the dispute with respect to the Danforth Lease and wind-up the business affairs of the Applicant during the requested Stay Period.

Hutchens Affidavit, Motion Record, Tab 3, pg. 4, para. 16

23. The Monitor supports the motion to extend the Stay Period and the Applicant is unaware of any creditor who opposes this relief being granted. The Applicant does not believe that any creditor will suffer any material prejudice if the Stay Period is extended to and including July 12, 2013.

Hutchens Affidavit, Motion Record, Tab 3, pg. 4, para. 18 Third Report, para. 36

24. Since the issuance of the Initial Order, the Applicant has acted, and continues to act, in good faith and has been working with due diligence.

Hutchens Affidavit, Motion Record, Tab 3, pg. 4, para. 17

Third Report, para. 34

25. Accordingly, the Applicant respectfully requests that this Court grant an extension of the Stay Period to and including July 12, 2013.

PART V – RELIEF REQUESTED

26. The Applicant respectfully requests that this Court grant an Order substantially in the form of the draft Order attached as Tab 2 to the Applicant's Motion Record.

ALL OF WHICH IS RESPECTFULLY SUBMITTED this 2nd day of May, 2013.

Aird & Berlis LLP
Aird & Berlis LLP

AIRD & BERLIS LLP

Barristers and Solicitors Brookfield Place 181 Bay Street, Suite 1800 Toronto, Ontario M5J 2T9

Steven L. Graff (LSUC # 31871V)

Tel: 416.865.7726 Fax: 416.863.1515

Email: sgraff@airdberlis.com

Ian Aversa (LSUC # 55449N)

Tel: 416.865.3082 Fax: 416.863.1515

Email: <u>iaversa@airdberlis.com</u>

James A. Desjardins (LSUC # 62493E)

Tel: 416.865.4641 Fax: 416.863.1515

Email: jdesjardins@airdberlis.com

Lawyers for Extreme Fitness, Inc.

TAB "A"

SCHEDULE "A"

LIST OF AUTHORITIES

1. Canwest Global Communications Corp. (Re), [2009] O.J. No. 4788 (Ont. S.C.J. [Comm. List

TAB "B"

SCHEDULE "B"

TEXT OF STATUTES, REGULATIONS & BY-LAWS

Companies' Creditors Arrangement Act, R.S.C. 1985, c. C-36

- 11.02 (1) A court may, on an initial application in respect of a debtor company, make an order on any terms that it may impose, effective for the period that the court considers necessary, which period may not be more than 30 days,
 - (a) staying, until otherwise ordered by the court, all proceedings taken or that might be taken in respect of the company under the *Bankruptcy and Insolvency Act* or the *Winding-up and Restructuring Act*;
 - (b) restraining, until otherwise ordered by the court, further proceedings in any action, suit or proceeding against the company; and
 - (c) prohibiting, until otherwise ordered by the court, the commencement of any action, suit or proceeding against the company.
- (2) A court may, on an application in respect of a debtor company other than an initial application, make an order, on any terms that it may impose,
 - (a) staying, until otherwise ordered by the court, for any period that the court considers necessary, all proceedings taken or that might be taken in respect of the company under an Act referred to in paragraph (1)(a);
 - (b) restraining, until otherwise ordered by the court, further proceedings in any action, suit or proceeding against the company; and
 - (c) prohibiting, until otherwise ordered by the court, the commencement of any action, suit or proceeding against the company.
- (3) The court shall not make the order unless
 - (a) the applicant satisfies the court that circumstances exist that make the order appropriate; and
 - (b) in the case of an order under subsection (2), the applicant also satisfies the court that the applicant has acted, and is acting, in good faith and with due diligence.
- (4) Orders doing anything referred to in subsection (1) or (2) may only be made under this section.

IN THE MATTER OF THE *COMPANIES' CREDITORS ARRANGEMENT ACT*, R.S.C. 1985, c. C-36, AS AMENDED

AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF EXTREME FITNESS, INC.

Court File No. CV-13-10000-00CL

ONTARIO SUPERIOR COURT OF JUSTICE COMMERCIAL LIST

Proceeding commenced at Toronto

FACTUM OF THE APPLICANT

AIRD & BERLIS LLP

Barristers and Solicitors
Brookfield Place
181 Bay Street, Suite 1800
Toronto, Ontario M5J 2T9

Steven L. Graff (LSUC # 31871V)

Tel: 416.865.7726 Fax: 416.863.1515

Email: sgraff@airdberlis.com

Ian Aversa (LSUC # 55449N)

Tel: 416.865.3082 Fax: 416.863.1515

Email: <u>iaversa@airdberlis.com</u>

James A. Desjardins (LSUC # 62493E)

Tel: 416.865.4641 Fax: 416.863.1515

Email: jdesjardins@airdberlis.com

Lawyers for Extreme Fitness, Inc.